



BUSINESS & INVESTMENT IN AFGHANISTAN

A RESOURCE GUIDE

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Dear Prospective Investor,

Afghanistan, the heart of Asia, is open for business and investment!

Building a strong economy is crucial to Afghanistan's long-term success. The Government of Afghanistan ("GoA") is dedicated to creating an investor-friendly business environment. Significant improvements have been made in infrastructure, banking, customs, and legal reform. The GoA has also enacted one of the most liberal investment laws in the region and is committed to offering low taxes and tariffs to promote investment and trade.

Afghanistan is a well-positioned central trading hub. Today, Afghanistan's principal trading partners include Pakistan, India, Korea, China, Japan, Germany, and the UAE. One of the GoA's priorities is to leverage donor aid being provided by our international partners to promote investment, trade, and the development of the private sector.

The Economic, Trade & Investment Department of the Embassy of Afghanistan in Washington, D.C., is your link to investing and doing business in Afghanistan. We are able to provide you resources, answer your questions, and refer you to relevant organizations and companies. I am pleased to announce the launch of our website: www.afghanistan.business-gateways.com. We hope it will serve as a comprehensive source for business and investment information in Afghanistan.

The RESOURCE GUIDE contains the following information:

- Government Agencies & Multilateral Institutions: U.S. and Afghan government agencies with services to support business and investment.
- Overview of Investment, Trade & Tourism in Afghanistan: Short articles published by the Department.
- Resource Lists: Services to facilitate business and investment, including airline, lodging, shipping, and financial institutions, as well as company information.¹
- Business and Investment Highlights and Achievements: Summary of progress the GoA has made in creating an enabling environment for business and investment.
- Economic, Trade & Investment Department Staff Profiles: Background information on our team.

Thank you and we hope this RESOURCE GUIDE is useful in facilitating your investment in Afghanistan.

Sincerely,
Khaleda Atta
Commercial Attaché

¹ Please note that we are happy to include your company in any of the lists provided. The lists are updated regularly and reposted on our website.



Government Agencies With Services to Support Business and Investment in Afghanistan

Afghan Government:

Afghan Investment Support Agency (AISA)

- **Services:** Investment Managers ready to assist both foreign and domestic companies seeking to obtain an investment license in Afghanistan. AISA also hosts many business and investment related events and conferences. Agency can also refer companies to potential partners, sources of finance, and opportunities in industrial parks.
- **Contacts: Naseem Akbar, Vice - President**
- **Tel: +93 (20) 210-3404**
- **Email: naseema@aisa.org.af**
- **Website: www.aisa.org.af**

Central Statistics Office (CSO)

- **Services:** The CSO directs its efforts to rebuilding and strengthening Afghanistan's macroeconomic management capacity. Accordingly, they compile statistics on national accounts, prices, external trade, population, and demographics, to be used for monitoring economic, financial, and structural policies.
- **Contact: Abdul Rashid Fakhri**
- **Tel: +93 (0) 20 210 4095; +93 (0) 20 210 0329**
- **Email: rashidfakhri@gmail.com; afghan_cso@yahoo.com**
- **Website: www.cso.gov.af**

Embassy of Afghanistan, Washington, D.C.

Economic, Trade & Investment Department

- **Services:** Commercial Attaché, Trade & Investment Officer, Economic Affairs Intern and Communications Intern available to assist U.S. companies seeking to invest in Afghanistan and to assist Afghan companies to export to the U.S. or find U.S. partners. Provides email alert system on new developments, opportunities and events. Staff also works on policy issues affecting bilateral trade and investment, capacity building, women's entrepreneurship and other priority areas.
- **Contacts: Khaleda Atta & Murtaza Bahrami**
- **Tel: (202) 483-6410 ext 8029 and 8013**
- **Email: commerce@embassyofafghanistan.org**
- **Website: www.afghanistanbusinessgateway.com**



Ministry of Commerce & Industries (MoCI)

- **Services:** The MoCI is responsible for trade and investment related policy issues. The MoCI also handles issues pertaining to trade/business licensing matters.
- **Contact: Khaleda Atta, U.S. Commercial Attaché**
- **Tel: (202) 483-6410 ext. 8029**
- **Email: atta@embassyofafghanistan.org**
- **Website: www.commerce.gov.af**

Ministry of Finance (MoF)

- **Services:** The MoF issues Tax Identification Numbers, which are required for all companies operating in Afghanistan. The Ministry is responsible for matters concerning the Afghan National Recurring and Development Budget and the financing of all Ministerial projects. It should be noted that ministries can request funding for projects, but in most cases, it is implemented through the ARDS' competitive bidding process.
- **Contact: Seraj Mehrab, Executive Assistant to the Deputy Minister of Finance**
- **Tel: +93 (20) 210-2838**
- **Email: info@mof.gov.af; seraj_mehrab@yahoo.com**
- **Website: www.mof.gov.af**

Afghan Customs Department (Division of MoF)

- **Services:** The Customs Department is developing a customs service which can effectively collect the principal source of national revenue and protect society from illegal goods passing through. The Department facilitates the development of trade and transit through professional customs administration with modern and streamlined customs policies and procedures.
- **Contact: Dawoud Jabarkhil, Executive Assistant to the Deputy Minister of Customs**
- **Tel: +93 799-311-826**
- **Email: fareed_ahmads@yahoo.com**
- **Website: www.customs.gov.af**

Afghanistan Reconstruction and Development Service (ARDS)

- **Services:** ARDS handles all procurement related matters for the GoA. ARDS sends email alerts to companies on their list regarding new procurement notices of projects funded by the GoA. ARDS also maintains a list of suppliers. Please see Overview of the Procurement Unit of the ARDS in this Guide for details.
- **Email: ards.procurement@ards.org.af**
- **Website: www.eafghanistan.gov.af/procurement**



U.S. Government:

Department of Agriculture – Foreign Agriculture Service (FAS)

- **Services:** The FAS works on international trade agreements and negotiations, coordinates USDA's role in international food aid programs, reports on international agricultural production and trade, administers export assistance programs, and provides linkages to worldwide resources and technologies that can benefit U.S. agriculture.
- **Contact: Philippe Chabot, International Cooperation and Development Office**
- **Tel: (202) 690-2209**
- **Email: philippe.chabot@fas.usda.gov**
- **Website: www.usda.gov**

Department of Commerce - Afghanistan Investment & Reconstruction Task Force

- **Services:** Staff available to answer questions from U.S. companies seeking to invest or do business in Afghanistan, those seeking to work on U.S. government contracts, or those looking for work through U.S. firms with projects in Afghanistan. Also provides an email alert system on new tender notices and opportunities.
- **Contact: Noor Alam**
- **Tel: (202) 482-1421**
- **Email: Noor_Alam@ita.doc.gov; AfghanInfo@ita.doc.gov**
- **Website: www.export.gov/afghanistan**

Department of State – Bureau of Economic and Business Affairs, Afghan Desk

- **Services:** The Bureau of Economic and Business Affairs (EB) integrates U.S. economic interests with U.S. foreign policy goals and assists U.S. firms and investors to compete on an equal basis with their counterparts overseas. It implements American economic policy in cooperation with U.S. companies, U.S. Government agencies, and other organizations. The Bureau's Office of Commercial and Business Affairs (CBA) has a lead role in the Business Building Bridges initiative, a U.S.-Afghan partnership aimed at invigorating Afghanistan's private sector. EB and CBA are working to incorporate Afghanistan into an integrated Central Asia power system.
- **Contact: Tim Gilman**
- **Tel: (202) 647-5511**
- **Email: gilmantg@state.gov**
- **Website: <http://www.state.gov/e/eb/>**

Department of State – United States Agency for International Development (USAID)

- **Services:** USAID is an independent agency that provides economic, development and humanitarian assistance. USAID manages the bulk of the money appropriated by Congress for Afghanistan (with the exception of military spending by the Department of Defense). USAID's main programs are in health, education, infrastructure, economic development, alternative livelihoods, democracy, and civil society capacity building.



U.S. companies seeking to work in Afghanistan through USAID-funded projects can either bid on new Requests for Proposals issued by the agency (posted on their website) or through subcontracts or grants with existing contractors. A list of current USAID contractors is provided in this RESOURCE GUIDE.

- **Contact:** Caroline Brearley, Officer in Charge, Afghanistan Desk
- **Tel:** (202) 712-0316
- **Email:** cbrearley@usaid.gov; afghanistandesk@usaid.gov
- **Website:** www.usaid.gov/afghanistan

Department of State – U.S. Embassy, Kabul

Economic Section

- **Services:** Economic Section includes Commercial Officers ready to assist U.S. firms seeking to invest or do business in Afghanistan. Commercial Officers can also assist U.S. companies with contacting Afghan government officials, multilateral institutions and relevant organizations if a company representative travels to Afghanistan.
- **Tel:** +93 70-010-8399
- **Email:** kabulecon@state.gov
- **Website:** kabul.usembassy.gov/econ_section.html

Overseas Private Investment Corporation (OPIC)

- **Services:** OPIC, an independent agency of the U.S. government, helps U.S. businesses invest overseas by providing loans and political risk insurance. The agency is led by a Board of Directors composed of federal government members drawn from key agencies. OPIC has a US\$100 million line of credit available for projects in Afghanistan, with 40 percent available for new projects.
- **Contact:** John Aldonas
- **Tel:** (202) 336-8454
- **Email:** jaldo@opic.gov
- **Website:** www.opic.gov

United States Trade and Development Agency (USTDA)

- **Services:** USTDA funds various forms of technical assistance, feasibility studies, training, orientation visits and business workshops that support the development of a modern infrastructure and a fair and open trading environment. In carrying out its mission, USTDA gives emphasis to economic sectors that may benefit from U.S. exports of goods and services. It should be noted that USTDA's budget is not large and has ranged from about US\$3-US\$5 million a year in assistance for programs in Afghanistan.
- **Contact:** Scott Greenip
- **Tel:** (703) 875-4357
- **Email:** sgreenip@ustda.gov
- **Website:** www.ustda.gov



Export-Import Bank (ExIm)

- **Services:** ExIm provides short-term financing for the sale of U.S. products overseas. It can be a source of credit for machinery and products that are needed in Afghanistan. ExIm does not provide financing directly, but acts as a guarantor to commercial banks that participate in its program. Although they do not have a program open in Afghanistan, they are willing to evaluate transactions on a case-by-case basis.
- **Contact: Grayson Wolfe**
- **Tel: (202) 565-3450**
- **Email: grayson.wolfe@exim.gov**
- **Website: www.exim.gov**

U.S.-Afghan Women's Council

- **Services:** The U.S.-Afghan Women's Council was established in January of 2002 by Presidents Bush and Karzai. The purpose of the Council is to promote private/public partnerships between U.S. and Afghan institutions and to mobilize private resources to ensure Afghan women gain the skills and education they need. The Council is co-chaired by the Under Secretary for Global Affairs and the Afghan Minister of Women's Affairs and Minister of Foreign Affairs. The Council is staffed in the United States by State Department's Office of International Women's Issues.
- **Contact: Susan Hovanec**
- **Tel: (202) 312-9675**
- **Email: hovanecsc@state.gov**
- **Website: <http://usawc.state.gov>**



Multilateral Bodies with Services to Support Business and Investment in Afghanistan

Asian Development Bank (ADB)

- **Services:** The ADB has been working in Afghanistan since 2002 on transport, energy, natural resource management, governance, and finance projects. Private sector interventions focused on banking and telecommunications; the Bank also helped establish a mobile telephone network.
- **Contact: Thelma Diaz, Resident Director General, North American Office**
- **Tel: (202) 728-1500**
- **Website: <http://www.adb.org/afghanistan>**

- **Afghanistan Resident Mission**
126, Street 2, Haji Yaqoub Round About, Shahar-e-Now, P. O. Box 3070, Kabul
- **Tel: + 93 20 210-3602; + 63 2 632-5535**
- **Email: afrm@adb.org**
- **Website: <http://www.adb.org/afrm>**

International Finance Corporation (IFC)

- **Services:** The IFC is the private sector arm of the World Bank Group. Their mission is to promote sustainable private sector investment in developing countries. Their activities in Afghanistan include investments in: First Micro Finance Bank in Afghanistan, Kabul Serena Hotel, and Arreba Afghanistan, one of four GSM licensees in the country. The IFC also provides technical assistance to a number of projects including: Kabul University Business Skills Training and Horticulture Export Clusters Development. Completed projects include technical assistance to the Afghanistan Leasing Company.
- **Contact: Mariko Higashi, Manager for Middle East & North Africa**
- **Tel: (202) 473-5615**
- **Email: mhigashi@ifc.org**
- **Website: <http://www.ifc.org>**

Islamic Development Bank (IDB)

- **Services:** The IDB provides loans and grants to Muslim countries. Their primary work in Afghanistan is in human development, agricultural development and food security, infrastructure development, and private sector development.
- **Contact: P. Box. 5925, Jeddah 21432 Kingdom of Saudi Arabia**
- **Tel: (+9662) 6361400**
- **Fax: (+9662) 6366871**
- **Email: cod1@isdb.org**
- **Website: <http://www.isdb.org>**



Multilateral Investment Guarantee Agency (MIGA)

- **Services:** MIGA provides several tools to assist investors in evaluating and making investments in Afghanistan. MIGA's Afghanistan Investment Guarantee Facility (AIGF) in Kabul is designed to both help investors exploit business opportunities while protecting them from potential political risks. The AIGF mitigates risks by providing insurance for their investments. The Facility is designed primarily for small to medium sized investments; however, it may be utilized for larger investments. Coverage from AIGF is available for up to seven years. Other arrangements can also be made once project is discussed between MIGA and the investor during the application phase.
- **Contact: Nabil Fawaz**
- **Tel: (202) 473-8437**
- **Fax: (202) 522-2630**
- **Email: nfawaz@worldbank.org**
- **Website: www.miga.org**

The World Bank

- **Services:** The World Bank administers grants, loans, and other financial tools to Afghanistan for the reconstruction of schools, hospitals, water facilities, agriculture projects, and transportation needs. They also provide analytical and technical assistance. Their procurement and contracting mechanisms are open to the public for bidding.
- **Contact: Mariam J. Sherman**
- **Tel: (202) 473-2620**
- **Fax: (202) 522-7480**
- **Email: msherman@worldbank.org**
- **Website: www.worldbank.org**



Trade in Afghanistan

www.afghanistan.business-gateways.com

Afghanistan: A Central Trading Hub

Afghanistan, where the Middle East meets Central, and Southeast Asia, is a central trading hub. One of the main priorities for the GoA today is to leverage donor aid on trade and investment, while promoting the development of the private sector. The GoA is also creating an environment conducive to trade with Afghanistan by garnering trade agreements and preferential access to markets around the world.

Trade Agreements

Today, Afghanistan's principal trading partners, many of who are also donors of aid, include Pakistan, China, India, South Korea, Japan, Germany, Russian, Turkey, Central Asia Countries, UAE and the United States.

Afghanistan has a number of international trade and transit agreements with countries including Turkey, Uzbekistan, Iran, India and Pakistan. In addition, Afghanistan has entered into a tripartite agreement with Iran and India, which includes concessions for goods destined to Afghanistan which pass through Chabahar Port in Iran.

Afghanistan also entered into a Trade and Investment Framework Agreement (TIFA) with the United States in September 2004. This provides a mechanism by which the two countries can discuss and work on bilateral trade issues.

Preferential Access

Preferential access to markets around the world has also placed Afghanistan in a competitive position. Afghanistan has Generalized System of Preferences (GSP) status with the United States, which allows 5,700 Afghan products to enter U.S. markets duty-free. The European Union has also granted full duty-free access under the 'Everything but Arms Programme' for Least Developed Countries (LDCs). Similarly, Afghanistan has preferential LDC status with Canada and Japan.

Afghanistan has been proactive in entering trade agreements and gaining preferential access to key markets around the world. As a result, Afghanistan is a prime area for businesses to set up production and manufacturing facilities so they may take advantage of this ability to export products to lucrative markets around the world duty-free.



Investment in Afghanistan

www.afghanistan.business-gateways.com

Afghanistan is Open for Business

With new and exciting investment opportunities available, Afghanistan is back on the road to prosperity. With the help of the international community, Afghanistan has already witnessed remarkable economic growth.² Both domestic and foreign private investment continue to increase, with the hotel, restaurant, manufacturing, banking, telecommunications, agribusiness, mining and services sectors experiencing significant growth.

Building a strong economy in Afghanistan is crucial to the long-term success of the country. Fortunately, the Afghan economy has been growing at a steady pace since the beginning of reconstruction efforts. Such growth is critical as a strong economy ensures self-sufficiency and is integral to the counter-narcotics and anti-terrorism efforts in Afghanistan.

Business in Afghanistan now includes many opportunities due to the government's proactive approach to attracting investment to Afghanistan. Improvements in infrastructure, security, banking and legal reform, along with liberal investment policies and innovative programs, all comprise this proactive approach.

Infrastructure and Security

Infrastructure throughout Afghanistan is improving. The transportation infrastructure has dramatically improved, with the completion of the Kabul-Kandahar road as one example. Furthermore, telecommunication companies now cover all major cities, as well as many of the smaller cities. In addition, several Internet Service Provider (ISP) companies are now functioning throughout the country, raising the modes of communication.

Logistics have also greatly improved with many companies offering logistics, security, air cargo, freight forwarding and shipping services. Federal Express and DHL also operate in Afghanistan, allowing businesses to send information and materials quickly in and out of the country.

Liberal Investment Policy

The GoA passed a Law on Domestic and Private Investment in 2002, which is intended to encourage and protect private investment. Under this law, 100 percent foreign ownership is permitted, unlike other countries where there are stricter joint-venture laws that restrict the amount of ownership a foreign entity may have. The law also protects investors against expropriation and provides internationally-recognized dispute resolution provisions. In addition,

² The International Monetary Fund (IMF) reported real GDP growth rates of 28.6% (2002/03), 15.7% (2003/04), 8% (2004/05), 14% (2005/06) and 12% est. (2006/07).



Afghanistan ratified the New York Convention on the Enforcement of Arbitral Awards in 2004, providing additional assurance to investors that their agreements can be enforced.

Land and property rights remain a concern for investors throughout the world as liberal investment policies must establish predictable land ownership principles. The GoA has identified this as a priority area for reform and is working with the U.S. Agency for International Development (USAID) and Emerging Markets Group on the Land Titling and Economic Restructuring in Afghanistan (LTERA) project that will improve the obsolete land titling and registration systems as well as assist with the privatization of state-owned properties.

Modern banking laws in Afghanistan have been enacted and have supported the growth of the commercial banking sector. The Central Bank Law and Commercial Banking Law were both passed in September 2003. Shortly afterward, numerous foreign banks applied for licenses. Now, there are 16 foreign and domestic commercial banks operating in Afghanistan, with additional banks planning on entering the expanding market outside of Kabul. Although there are commercial banks operating, the market for commercial loans and export financing are still being developed.

In addition to banks, microfinance programs supported by nongovernmental organizations provide credit for local companies seeking to launch or expand businesses. For example, FINCA operates a successful program and the First Micro Finance Bank of Afghanistan, sponsored by the Aga Khan Development Network and the International Finance Corporation, provides loans up to US\$50,000 for companies seeking financing in Afghanistan. Higher lending limits for projects with U.S. partners can also be sought through governmental institutions like the Overseas Private Investment Corporation (OPIC) or for international projects through the IFC.

Innovative Programs

The Afghan Investment Support Agency (AISA) was set up by the GoA with German support in October 2003 as an independent institution to serve as a 'One-Stop-Shop' for investors. In total, 7000 private companies have registered with AISA, yielding US\$2.4 billion worth of investments. Over 900 of these private companies are foreign mainly from Turkey, the United States, China, the UAE, Iran and Pakistan. AISA is committed to issuing a license for companies that provide completed applications in less than one week, with most registered within three to four days, making Afghanistan rank 16th among 145 countries for ease of starting an enterprise according to The World Bank.

The GoA has also launched an Industrial Park Program (<http://www.aisa.org.af/ipda/index.html>) and has been working with donors, including USAID and the World Bank, to develop these parks. Industrial parks offer clear land title, reliable power and water supply, and security. The industrial park in Bagrami (near Kabul) is completed and has already sold out. The Government is seeking to expand the park with donor assistance. Industrial parks are currently under construction in Mazar-e-Sharif and Kandahar. Each park is 15 hectares and can accommodate



45 plots. In addition, environmental assessment and design studies are ongoing for two other industrial parks: in Kamari (off Kabul) and Hisar-e-Shahi (off Jalalabad).

Given the strong interest in these sites, the GoA is working on plans to develop additional sites for industrial park development to further promote investment and industrial development across the country including Helmand and Badakhshan.

The GoA also established a procurement agency to facilitate the purchase of goods and services for the Government. This agency, the Afghanistan Reconstruction and Development Service (ARDS), uses internationally recognized procurement procedures. Companies that wish to receive procurement notices can do so very easily by registering through email. All notices are sent electronically to companies registered with ARDS. Information on ARDS and its program are provided in this RESOURCE GUIDE.

Most recently, the Export Promotion Agency of Afghanistan (EPAA) was established in 2006 with the help of the German GTZ aid agency to provide local support to traders and the manufacturing industry of Afghanistan and amazingly has already received the World Trade Promotion Organization Award in October 2008 at the World Conference of Trade Promotion Organizations in The Hague, Netherlands. Working with just over 600 companies, the EPAA has assisted Afghan exports to raise 10% in 2007 over 2006, a marked improvement considering the evolving economic landscape.

Positive Milestones for Prospective Investors

There are many positive aspects of investing and doing business in Afghanistan. Afghanistan today offers one of the lowest customs tariffs in the region. Low tax rates and freely exchangeable currency that has shown stability during the past three years are also signs that business is booming.

Afghanistan is also rich in natural resources, including energy sources and minerals. The GoA has introduced the Hydrocarbons Law in December 2005 and recently promulgated a Minerals Law, which once passed by the Parliament, will establish the framework needed to fully invest in this critical sector. Institutions such as the World Bank, Asian Development Bank, and the United States Geological Survey (USGS) are working on technical studies to provide further information on the country's great mineral resources. The USGS announced in March 2006 results of the first ever assessment of Afghanistan's undiscovered petroleum resources in northern Afghanistan which is significantly greater than previously understood – 18 times more oil resources and more than triple the natural gas resources. The USGS also completed their first assessment of Afghanistan's mineral resources in 2007 citing estimates of copper resources close to 60 million metric tons and iron deposits more than 2,200 million metric tons. The GoA sees these two important parts of Afghanistan's natural resource sector as high on the priority list where not only will investors be able to take advantage of amazing opportunities, but will also enable our economy to grow with the creation of thousands of new jobs.



Moreover, Afghanistan's location in the heart of the expanding Central Asian market makes it a gateway to investing in the region. Investors can reach not only the estimated 25 million population in the country, but potentially 150 million people in close proximity to Afghanistan. Thus, rather than thinking of the country as "landlocked," investors and business people are beginning to see Afghanistan as a "land bridge" connecting the markets of Central and South Asia. This reflects Afghanistan's rich history as the center of the Silk Road.

Afghanistan welcomes your capital, ideas, and technology. The Afghan people are seeking opportunities for education and training and to rejoin the world intellectual, cultural and business communities. Economic development is the key to Afghanistan's success. An investment in Afghanistan is thus not only a business venture, but also an investment in regional and world stability.



Travel & Tourism in Afghanistan

www.afghanistan.business-gateways.com

Exploring the Silk Road through the Heart of Asia

Afghanistan is steadily regaining its past reputation as a beautiful country with hospitable people. Up until the 1970's, Afghanistan was a popular destination for its unique culture and diverse terrain. Recent travelers often remark that Afghanistan's historical legacy and stark landscape is the initial reason they visit. However, they leave with a newfound respect for the enduring spirit of the people. Attractions in Afghanistan center on its diverse history, culture and beautifully rugged terrain.

Eco-travel agencies are already operating in Afghanistan. Avid mountain climbers and skiers are delighted by Afghanistan's imposing mountains of the Hindu Kush. Global Exchange (www.globalexchange.org), a non-profit organization, was one of the first organizations to provide a packaged tour in 2002 for those interested in surveying and developing a sense for understanding Afghanistan's culture and environment. Tours provided by Distant Horizons (www.distant-horizons.com) also offers eager explorers a unique opportunity to journey to Afghanistan, with a knowledgeable tour guide and detailed itinerary. U.S. companies such as Pamir Travel (www.pamirtravels.com) and Afghan Travel and Tours (Contact: ahmedb1961@yahoo.com) have been selected by our national airline, Ariana Airlines as the official representatives in the U.S. Thus, U.S. travelers can purchase airfare and accommodations in Afghanistan using U.S. companies who are knowledgeable about the options and local services. Other companies from Italy and Japan are also providing tours to the country.

Afghanistan's location at the crossroads of great civilizations in history has created a stunning diversity in food, arts, languages, and traditions. This diversity is demonstrated in each city of Afghanistan.

In addition, Afghanistan has three other functional private airline companies including Kam Air, Pamir Airways and Safi Airways, all offering nonstop service from key capital cities in the region.

Kabul

A bustling city with modern institutions and historical landmarks Kabul is a good starting point for every traveler. Among other things, the National Museum of Afghanistan contains recently discovered gold treasures of the Bactrian dynasty. The Bactrian treasures were heroically protected from the Taliban by dedicated museum staff. The bustling traditional bazaars of 'Mandayee' are also an interesting contrast to the burgeoning hotels, restaurants and nightlife catering to international workers. Kabul City Center, a new modern shopping center and new restaurants such as L'Atmosphere, Coca Cabana, Anaar, Elbow Room, and others offer a diverse selection of dining options. Sightseeing at nearby Qargha Lake, which offers a restaurant, boat



rentals and jet skiing in the summer, and the parks at Paghman, a good day trip, offer beautiful surroundings to enjoy.

Bamiyan

Once a center of Chinese Buddhism during the 6th century, Bamiyan is emerging as a tourist center. The ruins of the ‘Red City,’ which flourished until the onslaught of Genghis Khan in the 13th century, are also a draw. The ruins of the large Buddhas, while a sad reminder of cultural oppression faced under the Taliban, remain impressive.

Herat

Known as the ‘City of Poets,’ Herat is home to the stunning ‘Masjid-Jami’ or ‘Friday Mosque.’ Also re-emerging as a center of art, Herat’s hand-blown glasswork, hand-painted tiles and meticulous ‘miniature’ paintings should not be missed. Other sights to see are the Gowharshad Gardens, Takht-eh-Safar and the minarets of the 15th-century mausoleum of Mongolian conqueror Temerlane’s daughter-in-law.

Mazar-i-Sharif

Mazar-i-Sharif is well-loved by all Afghans because of the beautiful blue-tiled mosque, which is a point of pilgrimage during Now Roz celebrations. Legends have it that pigeons land in the courtyard of the mosque and fly away as white doves. West of Mazar-i-Sharif, in Balkh, are historical ruins dating back to the time of Alexander the Great.

Kandahar

As the birthplace of modern Afghanistan, Kandahar is a lively and thriving city. It is famous for an intricate style of embroidery work that comes from the city. It is also famous for its delectable fruits, especially grapes, oranges, and pomegranates. Its climate offers pleasant weather year round. Aside from the modern ‘Shar-eh-Naw’ (New City), Kandahar is unchanged from the city that Ahmad Shah Durrani, the founder of present-day Afghanistan, built two hundred years ago. For a taste of true Afghan culture, Kandahar is the place to visit.

Afghanistan is once again becoming a great travel destination for those interested in exploration and revitalization. Afghanistan’s location, culture and beautiful scenic views lure travelers and business pursuers alike. Its diversity, rich history, delicious food, natural beauty, and hospitable people make Afghanistan an interesting and memorable place to visit.



Business and Investment in Afghanistan: Highlights and Achievements

As of January 1, 2009

I. INTRODUCTION

- *Afghanistan has opened its doors for business and investment opportunities within the country.*
- After years of conflict and isolation, *Afghanistan has re-entered the global marketplace* and is quickly becoming reintegrated.
- The eagerness of the international community and the efforts of the GoA to bring economic stability to the country have laid the *foundation for successful business development.*

II. AFGHAN GOVERNMENT REFORMS

- The Afghan government has taken *concrete steps* to encourage private sector involvement in the reconstruction effort.
- The people of Afghanistan adopted *principles of a free market economy in the new constitution* and the Government has taken steps to implement that vision.
- The Government has identified private sector growth as a prerequisite to economic growth and poverty alleviation.
- *The private sector must be the driver of growth* and reform efforts are focusing on removing obstacles to private sector development.
- Government has expressed its intent on being a *policy maker* and manager, not an implementer, of projects.
- The Ministries of Commerce and Finance, the ministries with primary responsibility in this area, have *enacted reforms to reduce bureaucracy.*

III. AFGHAN GOVERNMENT HAS ESTABLISHED THE FOUNDATION FOR PRIVATE INVESTMENT

A. Afghan Government Strategy

- Since reconstruction and rebuilding efforts have commenced, the Government has planned and supported a series of projects that provide the *foundation for private investment.*
- In 2002, the Afghan Government produced a guiding document called the *National Development Framework* that set the priority areas for reconstruction.
- This led to the preparation in March 2004 of “*Securing Afghanistan’s Future,*” a comprehensive assessment of the needs in Afghanistan. This



document will serve as the guiding vision for Afghanistan's short-term and medium development.

- The Government has created the *Afghanistan Development Forum*, which takes place each year in Kabul in order to discuss the country's development priorities with donors.
- Over the last several years, the Government has been consulting with stakeholders to produce the *Afghanistan National Development Strategy* ("ANDS", www.ands.gov.af). The interim version or "I-ANDS" was provided to donors during the last donor conference in London in January 2006. At this conference, the *Afghanistan Compact*, a visionary document that sets out the Government's security, political and economic priorities, was released.

B. Investment and Business Support

- A major achievement has been the *creation of the Afghan Investment Support Agency (AISA)* within the framework of the Ministry of Commerce to facilitate and promote investment in Afghanistan. AISA is the "*One Stop Shop for Investors*" and is responsible for the registration, licensing and promotion of all new investments in Afghanistan. AISA and the Embassy of Afghanistan in Washington, DC, has together organized *Investing in Afghanistan...the Heart of Asia*, the first ever Afghanistan investment promotion tour in the United States in 2005 and 2006.
- Another major achievement has been the *creation of the Afghanistan Reconstruction and Development Service (ARDS)*, which handles procurement of Afghan Government funded projects. Companies from around the world are welcome to register with the ARDS to be placed on supplier lists and to receive procurement and project notices. This *open and transparent online system* has made offering goods and services for Afghan Government funded projects much easier.
- The Afghan Government under the guidance of AISA has *established the Industrial Parks Development Authority (IPDA)* which has completed three new *industrial parks* across the country with several more in the planning phase. These parks offer not only tax incentives to new businesses, but also access to power, water, sewer and road connections that allows investors to establish factories, plants and offices.
- Through the guidance of the Ministry of Commerce & Industry, *the Afghanistan National Standards Authority (ANSA) has been established* with a core function to work on creating and enforcing international standards in Afghanistan.
- With regards to *women's entrepreneurship*, there have been many positive changes. The Ministry of Commerce, with the support of USAID, instituted the Entrepreneurship Development Office for Afghan Women. This office



has organized training programs, participation in regional trade shows and has created the Afghan Women's Business Association. In October 2005, the ***Afghan Women's Business Federation ("AWBF")*** was launched with the assistance of USAID. The Afghan Women's Business Association has merged into this organization, which is comprised of women's trade and industry associations across Afghanistan. The AWBF plans on launching a Design Center, a retail outlet in Kabul, a Training Center and a Trade and Export Promotion Center, in order to assist Afghan women entrepreneurs.

- The Afghan Government ***signed a Trade and Investment Framework Agreement (TIFA) with the United States*** in September 2004. The TIFA provides a forum to examine ways to expand bilateral trade and investment, and to assist with the growth and diversification of the Afghan economy. The U.S.-Afghan Trade and Investment Council held its first consultation dialogue in December 2005 in Washington, D.C., and recently convened their third joint session in Kabul in October 2008.

C. Legal and Regulatory Environment

- The Government introduced a ***liberal investment law*** in 2002 that allows 100 percent foreign ownership, full transferability of profits outside the country, international dispute resolution mechanisms and streamlined investment licensing procedures. The Afghan Government has been working with the Parliament on an improved investment law during the past several years, which we hope will be adopted shortly.
- ***Laws on Mining (July 2005) and Hydrocarbons (December 2005)*** were introduced to ensure that investors and the Government operate based on internationally recognized standards.
- With regard to ***financial sector development***, since 2002, over ***40 laws have been written*** on *Partnerships, Companies, Contracts, Bankruptcy, Patents, Anti-trust, Secured Transactions*, awaiting review and ratification by Parliament. Almost 100 other new laws are in the pipeline to be passed and adopted.
- The Government passed a ***new Commercial Banking Law*** in September 2003. Shortly afterward, several banking licenses were issued. There are currently thirteen foreign and domestic commercial banks operating in the country.
- A new ***Anti-Money Laundering Law*** was passed in 2005, along with a new ***Counter-Financing Terrorism Law***.
- The Government is implementing a ***transparent privatization program*** with the assistance of the Emerging Markets Group under a USAID-funded project Land Titling and Economic Restructuring in Afghanistan (LTERA). The Afghan Government owns many state owned enterprises and its policy is to



privatize these industries so that they can become competitive. Updates on the privatization program are available on www.ltera.org.

IV. POSITIVE ECONOMIC DEVELOPMENTS

A. Economic Growth

- The *Afghan economy has grown at a fast pace* over the past few years and *projections state it will continue to grow*. The economy grew by an average of 16.6 percent per year between 2002 and 2005.³ According to the IMF, *ceteris paribus*, the medium-term fiscal framework envisages ***average growth of 10 percent for the next three years***. Of course, the baseline in Afghanistan was low given the 23 year period of conflict, but given the destruction of infrastructure and institutions, these achievements have been remarkable.

B. Currency

- The Afghan Government ***successfully introduced a freely exchangeable currency in 2002***, which has experienced remarkable stability, with US\$1 trading for about 47-50 Afghanis since.
- The ***Central Bank issued its first notes*** in 2004 to begin the process of capital markets formation.
- The Central Bank has passed a number of new laws and regulations concerning the Banking sector and is in process of drafting additional laws to help frame the regulatory environment and the environment for both banks and ***non-bank financial institutions***.

C. Tariffs and Trade

- Afghan ***tariff rates are currently the lowest in the region*** at an average rate of 4 percent. The maximum duty rate is 16 percent and the minimum is 2.5 percent.
- Afghanistan is in process of adopting the ***International Tariff Structure Profile***.
- A ***Border Management Initiative*** is currently in process by the Ministry of Finance to bring reforms to Customs facilities and management on the borders.

D. Funding Sources

³ The International Monetary Fund (IMF) reported real GDP growth rates of 28.6% (2002/03), 15.7% (2003/04), 8% (2004/05), 14% (2005/06) and 12% (estimate for 2006/07)



- Many *international institutions* are involved in the reconstruction process – the Asian Development Bank, World Bank, Islamic Development Bank, IMF, and United Nations to name a few.
- USAID’s programs offer *contracting and subcontracting opportunities* for U.S. companies (www.usaid.gov). More US government procurement notices may be found on (www.fedbizopps.gov).
- *Loans* for projects in Afghanistan are available through the *International Finance Corporation* (www.ifc.org) and the *Overseas Private Investment Corporation* (www.opic.gov).
- *Political risk and other types of insurance is available* through both OPIC and the Multilateral Investment Guarantee Agency (www.miga.org) of the World Bank.
- The *first venture capital fund* was announced in 2004, Afghanistan Capital Partners, and the most recent fund, Afghan Growth Finance, LLC was launched in September 2007 adding \$25 million investment funds into the market with more venture capitalists beginning to see the opportunities in Afghanistan.

E. Regional Cooperation

- Afghanistan is not only an emerging market, but is a *gateway to investment in Central Asia*. A major part of the reconstruction plan has been connecting the nation to neighboring countries to make it a key transit point in the region.
- Since April of 2004, Afghanistan has hosted several trade and investment conferences for the *Economic Cooperation Organization (ECO)* and Afghanistan was selected as headquarters for a two-year period by its regional member countries.
- Since December 2005, Kabul has been hosting the *Regional Conference on Economic Cooperation (RECC)* and in April 2006 hosted the “Partnership, Trade, and Cooperation in Greater Central Asia” with Johns Hopkins University. *We welcome regional interference being replaced by regional cooperation.*

F. Chambers of Commerce

- Since Afghanistan has always been characterized by a *strong trading tradition*, the culture of business organizations and chambers of commerce has always been strong. There are many chambers of commerce and industry specific trade associations in Kabul and throughout the country.
- The *Afghanistan Chamber of Commerce and Industries (ACCI)*, an organization that has over 25 years of deep roots in Afghanistan’s history, had become a state-run organization involved in collecting customs taxes. The Ministry of Commerce & Industry, together with the private sector of



Afghanistan has now *privatized* this organization and helped it to re-establish new leadership with structure bringing positive reform to an outdated organization with major potential to organize commerce in Afghanistan. The ACCI has chapters in the majority of Afghanistan's major cities and provinces.

- The *Afghan-American Chamber of Commerce* (www.a-acc.org) has been expanding in membership since 2002. It has adopted a targeted investment strategy to promote U.S.-Afghan joint ventures, having organized three U.S.-Afghanistan Business Matchmaking Conferences, and today serves as a voice of the private sector in policy reform and implementation in the U.S.
- New organizations such as the *Afghan Business Council-Dubai*, *Canadian-Afghan Business Council* and the *Netherlands-Afghanistan Business Council* have also emerged and are offering networks to promote business and investment between Afghanistan and the larger global business community.

V. REASONS TO INVEST IN AFGHANISTAN

- As many companies who have already started projects in Afghanistan have discovered, there are many business opportunities in Afghanistan. Although there are many contracting opportunities, *investing* in Afghanistan and its people is highly encouraged and will lead to the creation of additional opportunities.
- You may ask yourself, why invest in Afghanistan?
- Some of the major reasons include that Afghanistan provides:
 - One of the lowest custom tariffs in the region
 - Streamlined procedures for business registration through AISA
 - Low tax rates
 - Low labor costs
 - A growing domestic consumer market
 - An opportunity to create employment for women
 - An eager and committed work force
- Some of the key sectors for investment include:
 - Agriculture and agro processing
 - Architectural, construction and engineering services
 - Building and construction materials
 - Power generation and transmission
 - Oil and gas exploration
 - Telecommunications
 - Food processing
 - Manufacturing



- Textiles and carpets
 - Education services
 - Consumer electronics
 - Transportation
 - Equipment and machinery sales and leasing
 - Irrigation technology
 - Leather and leather processing
 - Precious and semi-precious stones
 - Marble and other industrial stones
 - Chemical and pharmaceutical products
- These are just some of the sectors available for investment. Afghanistan's *abundant minerals resources and agricultural raw materials*, linked with considerable *potential energy resources*, provide a favorable scope for industrialization efforts. The US Geological Survey (USGS) and GoA reported in March 2006 that *Afghanistan holds 18 times more oil resources and three times more natural gas resources than previously known*.
 - Afghan *carpets, dried fruits and nuts* enjoyed a reputation for quality and taste in the region and large markets are available to absorb these products again. Donors such as USAID are supporting this efforts and has provided contracts to companies such as *On the Frontier* (www.onthefrontier.com), *Chemonics* (www.chemonics.com), *Emerging Markets Group* (www.emergingmarketsgroup.com), *Development Alternatives, Inc.* (www.dai.com) and *PADCO* (www.padco.aecom.com) to implement projects that develop Afghanistan's potential in these areas. *ARZU* (www.arzurugs.com), an organization funded through USAID, is also working on developing linkages for the export of Afghan carpets to the U.S.

VI. CONCLUSION

- With increasing stability and increasing investments in roads, railways and air routes, entrepreneurs can *trade not only with Afghanistan, but also with Central and South Asia*. Already, goods are flowing from Central to South Asia, from India to Iran and back.
- Thus, by investing in Afghanistan, you are not only accessing a market of 25 million, but a market of **150 million** just in the areas immediately surrounding Afghanistan.
- The country's developmental *challenges are many, but they are not insurmountable*.
- Security in some areas, lack of clarity regarding administrative structure, and lack of information are just some of the challenges that businesses may face.
- However, for those who are *patient*, have a *long-term plan and vision*, and *work with Afghans to create partnerships*, there are many opportunities for successful enterprises and investments in Afghanistan.
- By creating jobs and new business opportunities, it gives the citizens of Afghanistan hope for their future. Thus, *your investment is not only a business venture, but also an investment in regional and world stability*.



Information Resource Lists

** The Government of Afghanistan, Embassy of Afghanistan, or any other Afghan Government entity or official is not responsible for any private business transactions between parties and only provides this information as a service. This list includes only those companies that have contacted the Embassy and provided their contact information.

AGRIBUSINESS, FOOD AND BEVERAGE COMPANIES

Agribusiness

Amin Haroon

Contact: Amin Karimzada

Add: Rm. #332 Najib Zarab Market, Qwai-e-Markaz, Kabul, Afghanistan

Tel: +93 (79) 328-362

Email: aminharoon@hotmail.com

Raisins exporter

Bashiri Company Ltd.

Contact: Abdul Zahir Bashiri

UAE Office: P.O. Box 14085, Dubai, UAE

Tel: +971 (04) 223-8253

Fax: +971 (04) 223-0464

Mobile: +971 (050) 550-0704

Email: bashiri@emirates.net.ae

Afghanistan Office: Shahr Ara, Nasir Market, Kabul, Afghanistan

Tel: +93 (20) 220-0714

Mobile: +93 (79) 323-563

Email: kabul@bashiri.ae

Website: www.bashiri.ae

Supplier of agricultural equipment

Bedeil Company Ltd.

Contact: Abdul Kabir

Tel: +971 (04) 333-7055

Fax: +971 (04) 333-7058

Mobile: +971 (050) 455-4027

Email: westco@emirates.net.ae

Livestock production

Hewad Najeeb Dairy Processing

Contact: Najebullah Akhtari



Add: Shop #10, Sara-e-Shahzada, Kabul, Afghanistan
Tel: +93 (70) 280-449
Email: geoff.nordloh@mesogroup.com

The Karakul Processing Company

Contact: Said Fahim
Add: Apt. 4 Baharuddin Market, Mazar-i-Sharif, Afghanistan
Tel: +93 (79) 449-077
Email: zafarfaryabi@yahoo.com

Mesopotamia Group LLC

Contact: Geoffrey D. Nordloh
Tel: +1 (301) 770-7351
Email: geoff.nordloh@mesogroup.com
Agricultural products exporter

Sayed Jamal Ltd.

Contact: Sayed Jamal
Add: Industrial Park District, Mazar-i-Sharif, Afghanistan
Tel: +93 (70) 375-055

Victor Company Ltd.

Licorice root extraction and processing
Contact: Mohammed Zaher
Tel: +93 (79) 408-447
Email: zaherzssas@yahoo.com

Wahdat Raisin and Dried Fruit Processing Co.

Contact: Musawer Nasim
Add: House #63, St. 15, Wazir Akbar Khan, Kabul, Afghanistan
Tel: +93 (70) 232-321

Food and Beverage Processing

Delpazir Foodstuff Company

Contact: Haji Mohammad Arif Zarif
UAE Office: P.O. Box 61220, Dubai, UAE
Tel: +971 (04) 881-3351
Fax: +971 (04) 881-3352
Email: helmandg@emirates.net.ae
Afghanistan Office: Parwan 3, Zarif Plaza, Kabul, Afghanistan
Tel: +93 (79) 564-607

**Etehad Group**

Soft drink manufacturer

Contact: Atiqullah Ahmady

Add: Flat #302 Budri Building, Dira, Dubai, UAE

Tel: +971 (50) 550-1905

Website: www.aletehadafghangroup.com

Naseeb Chips and Snack Company

Contact: Ghulam Dawood Naseeb

Add: P.O. Box 5945, Dubai, UAE

Tel: +971 (04) 222-4848

Fax: +971 (04) 227-6410

Mobile: +971 (05) 654-5820

Email: naseeb@emirates.net.ae

Omid Omar Ltd.

Contact: Mohammad Anwar

Add: #107-108, 2nd Floor, A Block, Al-Haj Center, Industrial Area Jamrud, Peshawar, Pakistan

Tel: +92 (91) 581-6643

Email: padshahd@brain.net.pak

Sadat Soft Drink and Mineral Water Manufacturing Co.

Contact: Sayed Ansar

Add: Shahzada Market, 3rd Floor, Mazar-i-Sharif, Afghanistan

Tel: +93 (79) 214-711

Email: e.sadatco@yahoo.com



AGRICULTURE RESOURCE LIST

ABT Associates

Contact: John Mellor
Add: 55 Wheeler Street, Cambridge, MA 02138-1168
Tel: +1 (617) 492-7100
Email: john_mellor@abtassoc.com

Afghanistan Management Group (AMG)

Contact: Khaled Monawar
Email: kmonawar@yahoo.com
Website: <http://www.amg.com.af>

Afghanistan National Development Strategy

Contact: Dr. Usman, Afghan Agriculture Advisor
Tel: +93 (79) 476538
Website: www.ands.gov.af

Asian Development Bank

Contact: Dr. Ali Azimi
Email: aazimi@adb.org
(Note: Emissions Specialist)

Chemonics

Contact: Mary Fran Muzzi
Add: 1717 H St. NW, Washington DC 20006
Tel: +1 (202) 955-3300
Fax: +1 (202) 955-3400
Email: mmuzzi@chemonics.com

Citizens Network for Foreign Affairs (CNFA)

Contact: Paul Sippola
Add: 1828 L Street, NW, Suite 710, Washington, DC 20036
Tel: +1 (202) 296-3920
Fax: +1 (202) 296-3948
Email: psippola@cnfa.org

Development Alternatives, Inc. (DAI)

Contact: Irene Burns
Add: 7600 Wisconsin Avenue, Suite 200, Bethesda, MD 20814
Tel: (301) 771-7600
Fax: (301) 771-7777
Email: irene_burns@dai.com



(Note: Afghanistan Livelihoods Program – East)

The Global Partnership for Afghanistan (GPFA)

Contact: Roger Hardister
Add: P.O. Box 1237, New York, NY 10276-1237
Tel: +1 (212) 735-2080
Email: info@gpfa.org

PADCO

Contact: Surendra Bhatta
Add: 1025 Thomas Jefferson Street, NW, Suite 170, Washington, DC 20007-5204
Tel: +1 (202) 944-2514
Fax: +1 (202) 944- 2351
Email: surendra.bhatta@padco.aecom.com
(Note: Afghanistan Livelihoods Program – North)

Roots of Peace

Contact 1: Guy Ewald
Add: Karta char Road, Near Technique Bus Stop, Karte char, Kabul, Afghanistan
Tel: +93 (79) 183541
Email: guy@rootsofpeace.org

Contact 2: Cristi McCabe
Add: 1299 Fourth Street, Suite 200, San Rafael, CA 94901
Tel: +1 (415) 455-8008
Fax: +1 (415) 455-9086
Mobile: +1 (415) 250-6733
Email: cristi@rootsofpeace.org

United Nations Environment Programme

Contact: Dr. Asif Zaidi, Emissions Specialist
Programme Manager
Tel 1: +93 (79) 325678; Tel 2: +93 (70) 276431
Email: asif.zaidi@unep.ch

U.S. Department of Agriculture (USDA)

Foreign Agriculture Service
Contact: Philippe Chabot
Add: Room 3202 South Bldg, 1400 Independence Avenue SW, Washington, DC 20250
Tel: +1 (202) 690-2209
Fax: +1 (202) 690-4846
Email: philippe.chabot@fas.usda.gov



AIR TRAVEL TO AFGHANISTAN

Airlines

The following is a list of airlines that offers flights to Afghanistan from connecting points in the region. You would need to find international carriers that would connect to these airlines in order to reach your final destination.

Ariana Afghan Airlines (national airline)

To book flights or see schedule, visit www.flyariana.com

Azerbaijan Airlines

Add: May 28 Str., 66/68, Baku 370000, Azerbaijan
Tel 1: +994 (12) 493-4004; Tel 2: +994 (12) 493-7121
Fax: +994 (12) 498-1545
Telex: 142 222 Azal J2
Email: opr@azal.baku.az
Website: <http://icd-azal.com/en/>

Kam Air (private Afghan airline)

To book flights or see schedule, visit <http://www.flykamair.com/>

Pactec International (private U.S. airline)

Contact: Matthew Dobbs, Operations Manager, Afghanistan/Pakistan
Tel: +93 (70) 260-203
Email: airops-afg@pactec.net

Pakistan International Airlines

To book flights or check schedule, visit <http://www.piac.com.pk/>

Pamir Airways (private Afghan airline)

To book flights or see schedule, visit <http://www.pamirairways.af>

Safi Airways (private Afghan airline)

To book flights or see schedule, visit <http://www.safiairways.com>

Travel & Tour Agencies

Afghan Logistics & Tours (Pvt) Ltd

Add: House 106, Street 1, Charahi Ansari, Shahr-e Nau, Kabul, Afghanistan
Tele: +93 (0) 70 277 408 / 079 9391 462
Website: www.afghanlogisticstours.com



Afghan Tours and Travel

Contact: Ahmed Barak
Add: 4300 King Street, Suite 139; Alexandria, VA 22302, USA
Tel: +1 (703) 998-7676 ext 222
Fax: +1 (703) 824-8190
Email: ahmedb1961@yahoo.com
Website: www.transamtravel.com

Anaar Travels

Add: Opp. Indian Embassy, Interior Ministry Road, Shahre Nav, Kabul, Afghanistan
Tel 1: + 93 (79) 308-303; Tel 2: + 93 (79) 309-713
Email: contact@anaartravels.com
Website: www.anaartravels.com

Distant Horizons (Tour Agency)

Contact: Janet Moore
Add: 350 Elm Avenue; Long Beach, CA 90802, USA
Tel 1: +1 (562) 983-8828; Tel 2: +1 (800) 333-1240
Fax: +1 (562) 983-8833
Email: amandab@distant-horizons.com
Website: www.distant-horizons.com

Global Exchange

Contact: Ceanna Stephens
Add: 2017 Mission Street, #303, San Francisco, CA, 94110, USA
Tel: +1 (415) 255-7296 ext. 261
Fax: +1 (415) 255-7498
Email: ceanna@globalexchange.org
Website: www.globalexchange.org

Great Game Travel

Add: Street 3/1 House 3, Proje Wazirabad, Proje Taimani, Kabul
Tel: +93 (0) 79 9489 120 / (0) 77 9489 120
Website: www.greatgametravel.com

Pamir Travels

Contact: Hashmat Ansari
Add: 37477 Fremont Blvd. Suite C, Fremont, CA 94536, USA
Tel: +1 (510) 791-5566
Email: hashmat@pamirtravels.com
Website: www.pamirtravels.com



CHAMBERS OF COMMERCE

Afghanistan

Afghanistan Chambers of Commerce & Industries (ACCI)

Contact: Kabir Haqjo, CEO

Tel: +93 (0) 707 644 482

Email: ceoacci@acci.org.af

Website: www.acci.org.af

ACCI is the newly merged national Afghan Chamber of Commerce in Afghanistan

U.S.

Afghan-American Chamber of Commerce (AACC)

Contact: Atiq Panjshiri, President

Add: 8201 Greensboro Drive, Suite # 103, McLean, Virginia 22102

Email: apanjshiri@a-acc.org ; info@a-acc.org

Website: www.a-acc.org

AACC is Northern Virginia based working with U.S. & Afghan companies

Afghan Chamber of Commerce

Contact: Tariq Asefi

Add: 39270 Paseo Padre Pkwy # 343, Fremont, CA 94538

Tel: +1 (800) 435-8795

Email: info@afghanchamber.com

Website: www.afghanchamberofcommerce.com

ACC is Northern California based but works internationally

International

Afghan Business Council - Dubai

Contact: Mohd. Ibrahim

Add: P.O. 120030, Deira, Dubai, United Arab Emirates

Tel.: +971 4 222-5856

Fax: +971 4 222-5648

Email: abc_dxb@emirates.net.ae

Website: www.abcdxb.com

Canada-Afghanistan Business Council

Contact: Aziz Amiri, President

Add: 4261-A14 Hwy 7 E, Suit 119, Markham, ON, L3R 9W6

Tele.: (416) 755-6776



Email: info@cabconline.info
Website: www.cabconline.org

Netherlands-Afghanistan Business Council

Contact: Ehsan Turabaz, President
Add: Juliana van Stolberglaan 148, 2595 CL AH The Hague, P.O. Box 10, 2501 CA The Hague
Tel: +31 70 344-1556
Fax: +31 70 385-3531
Email: Ehsan.Turabaz@inter-ikea.com

Other:

World Trade Center Kabul

Contact 1: Aziz Saadat, President (US)
Contact 2: Mir Agha, (Kabul)
Add: Karteh Char, In front of Ghazi High School
Tel: +93 79 490-946
Website: www.wtck.org
Accepting membership for Afghanistan-based businesses seeking to affiliate with WTC world-wide network



CONSTRUCTION COMPANIES ACTIVE IN AFGHANISTAN

Afghan Construction Depot, Inc.

Contact: Yama Aaron Amirzada, CEO/CFO

Tel: +1 (925) 829-6546

Mobile: +1 (925) 997-5983

Email: Yamirzada@afghanconstructiondepot.com

Afghan Heavy Industrial Co.

Contact: Ahmadzadeh

Add: Parkhaye Sanaty Hozeh no St., Pole Charkhy St., Kabul, Afghanistan

Tel 1: +93 (70) 290-595; Tel 2: +93 (70) 290-706

Fax: +93 (20) 230-0266

Afghan Industrial Association

Contact: Ahmad Rateb Popal, Chairman

Add: Howza Nohum Street Area 1, Industrial Zone, Kabul, Afghanistan

Tel: +93 (70) 278-403

Afghanistan Builders Association (ABA)

Contact: Abdullah Nadi, President

Tel: +93 (70) 286-103

Email: abdullahnadi@aol.com

Afghanistan Management Group (AMG)

Contact: Khaled Monawar

Email: kmonawar@yahoo.com

Website: <http://amg.com.af>

Afghanistan Reconstruction Associates, LLC

Contact: Zalmay "Gul" Niaz, President & CEO

U.S. Office: 8418 Stonewall Drive, Vienna, VA 22180

Tel: +1 (703) 628-4444

Fax: +1 (703) 560-5132

Afghanistan Office: Shar-e-now, Kabul, Afghanistan

Tel 1: +93 (70) 278-388; Tel 2: +93 (70) 278-382

Email: ccrzn@aol.com

Afghanistan Reconstruction Company, LLC

Main Office: 230 Park Ave., Suite 1525, New York, NY 10169

Tel: +1 (212) 682-9130

Fax: +1 (212) 682-9133



Email: contact@afghanrc.com
Kabul Office: Wazir Akbar Khan, Street 10, House 53
Kabul, Afghanistan
Tel: +93 (20) 210-0035
Fax: +93 (20) 210-0036

Asian Atlas Construction Engineering Network

Contact: Eng. Abdul Karim
Add: Ground Floor, 1st Street, Jamal Mina, Opposite Karte Sakhi Hamam, Kabul, Afghanistan
Tel 1: +93 (70) 269117; Tel 2: +93 (799) 183101
Email: acennetwork@usa.com
Website: <http://acennet.com>

Azizi Group of Companies (AGC), Shujakhel Construction Company

Contact: Mr. Mujeeb Seddiq
Add: Kololaposhta Road, Kabul, Afghanistan
Tel: +93 (79) 328-632
Email 1: acf.kabul@gmail.com; Email 2: mujeeb_seddiq@hotmail.com

Eidiezad Construction Ltd.

Contact: Gul Nabi Eidiezada
Add: Kunduz, Afghanistan
Tel: +93 (79) 331-321
Email: eidiezada@hotmail.com

Ghazanfar General Trading

Contact: Ismail Ghazanfar
Tel: +971 (4) 235-1880
Fax: +971 (4) 225-8219
Mobile: +971 (05) 659-9035
Email 1: ghazanfr@emirates.net.ae; Email 2: Ghazanfar-uae@yahoo.com
Website: www.ghazanfargroup.com

Heritage Company Ltd., A Division of Samim & Company

Contact: Abdul Qaum Samim, CEO
Tel: +971 (050) 653-0367
Mobile: +971 (04) 222-4464
Email: Kansas@emirates.net.ae
Shopping development

Homadi Ltd.

Contact: Haji Tahir Homadi
Add: Wazir Akbar Khan (behind the Mosque), Bldg 1, Apt 4, Kabul, Afghanistan



Tel: +93 (79) 431-190
Email: homadikabul@yahoo.com

Kabul Depot

Contact: Allen Rahim, President
Add 1: P.O. Box 3147, Kabul, Afghanistan
Add 2: 44-29 64th Street, Woodside, NY 11377
Tel: +93 (70) 202-956
Email: kabuldepot@yahoo.com

Kabul Felez International, Inc.

Contact: Abraham Lutfi, President, CEO & Founder
Add: 9293 Old Keene Mill Rd., Burke, VA 22015
Tel: +1 (703) 440-4000
Fax: +1 (703) 440-4002
Email: abraham@kabulfelez.com
Website: www.kabulfelez.com

Khalid Omaid Marble Factory

Add: New Road Bagraaam, 2nd Part of Industrial Area, Pul-e-Charkhee Kabul, Afghanistan
Tel 1: +93 (20) 230-0997; Tel 2: +93 (20) 230-1417
Mobile 1: +93 (70) 80211; Mobile 2: +93 (70) 275-085

Latifi Construction & Road Construction Company (LCRCC)

Contact: M Hadi, Assistant & Interpreter
Add: The First Street of Kart-e-char, Kabul Afghanistan
Tel: +93 (70) 286-708
Email: jalalmansoor@hotmail.com

Maiwand Afghan Wood Working

Contact: Abdullah Jan
Add: 400-421, 4th Floor, Ahmad Khan Market, Karte 1, Mandawi, Kabul Afghanistan
Tel: +93 (20) 210-070

MIR'S Limited

Contact: M. Daood Moosa
Add: Haji Yaqoob Square, Shar-e-now, P.O. Box 3060, Kabul, Afghanistan
TeleFax: +93 (20) 290-224
Mobile: +93 (70) 285-386
Email: mirsltd@yahoo.com

Mohib Group

Contact 1: Mohd. Abraham Mohib



Tel: +971 (04) 887-2002
Mobile: +971 (050) 458-8301
Email: mohib_marcopolo@hotmail.com

Contact 2: Hamid Mohib
Mobile: +971 (050) 644-7941
Email: khan28@hotmail.com

Mominzada Enterprises Ltd.

Contact: Zabiullah Mominzada
Add: Wazir Akbar Khan, Kabul, Afghanistan
Tel: +93 (20) 230-0933
Email: mominzade@yahoo.com

Mullah Zada Brothers Construction Co. Ltd.

Contact: Ismail Mullah Zada
Add: Rooms #217-219, 2nd Floor, Bahruddin Market, Mazar-i-Sharif, Afghanistan
Tel: +93 (79) 109-000

Mushtaq Shaheen Construction and Road Making Company

Contact: Ahmad Shah Hakimi
Add: Surai Shahzada Shop #7, Ground Floor, Surai Shahzada, Kabul, Afghanistan
Tel: +93 (20) 210-0915
Email: atiqmahdoom@yahoo.com

Novel Afghanistan Ltd.

Contact: Islam Nazari
Add: 204, 2nd Floor Dawi Market, Karte 1, Mandawi, Kabul, Afghanistan
Tel: +93 (79) 170-336

Sahebi Group of Companies

Kabul, Afghanistan: Ibn-e-Sina Market, 3rd Floor
Tel 1: +93 (70) 279-888; Tel 2: +93 (70) 285-291; Tel 3: +93 (20) 210-2139

Herat, Afghanistan: New City Bazahad Causeway, Shams Market

Tel 1: 222105; Tel 2: 221501
Mobile: +93 (70) 403-621

Shadab Zafar Company Ltd.

Contact: Haji Younis Mohammad
Tel 1: +88 21 (62) 113-8463 Tel 2: +88 21 (62) 113-3668 Tel 3: +93 (79) 010-800
Mobile 1 (Office): +93 (70) 284-776 Mobile 2 (Personal): +93 (70) 284-450
Email: m_y_786@yahoo.com



Shah Foladi Development and Rehabilitation Organization

Contact: Engineer Alag Mahram Hussain, Managing Director
Add: Kabul Nahia 6 Sar Karez Street Qala Shada Pul Jamhury
Mobile: +93 (70) 207-913

Shiwak Road & Building Construction Co.

Contact: Haji Mohammad Arif Zarif
Add: Qala-e-Mohd Zarif Walayati Bagrami, Kabul, Afghanistan
Tel: +93 (70) 286-867

Sina PVC Pipe Industries

Contact: Taher Roshanzada
Add: Roza Sharif Roshanzada Shopping Center, 2nd Floor, Mazar-i-Sharif, Afghanistan
Tel: +93 (70) 504-261
Email: zakera_roshan@yahoo.com

Wali Rasool Ltd.

Contact: Abdul Wali Rasool, Managing Director
Add: G.R. Trading Co. LLC, 902 Al Owais Tower, Deira-Dubai
Tel: +971 (04) 224-0003
Fax: +971 (04) 225-9091
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Yassin Construction Company

Contact: Naeem Yassin
Add: P.O. Box 5682, Kabul, Afghanistan
Tel: +93 (70) 224-822
Email: YasinCC@aol.com



CONSULTING COMPANIES

Afghan Reconstruction Coalition, joint venture with GCI Inc. (ARC)

Contact: Nasir Durani, President

Email: Nasir_Durani@arc-gci.com

Workforce training, economic development, and business consulting

Afghanistan Finance Corporation (AFC)

Contact: Zaher Yaqubie, Manager

Email: zyaqubie@arccompanies.com

Leases equipment, business consulting and business partnering/match-ups

Afghanistan Management Group (AMG)

Contact: Khaled Monawar

Email: kmonawar@yahoo.com

Website: <http://amg.com.af>

Afghanistan Resources Group

Contact: Nadim Amin, CEO

Tel: +93 (70) 275-053

Email: nadim_amin@yahoo.com

Business consulting

Altai Consulting

Add: Esmat Muslim Street, Shahr-e-Naw, Kabul, Afghanistan

Tel 1: +93 (79) 888-000; Tel 2: +93 (79) 888-111; Tel 3: +93 (79) 888-666

Email: info@altaiconsulting.com

Website: <http://www.altaiconsulting.com/dyn/>

Government consulting firm

Azizi Group of Companies

Contact: Saifullah Samim

Tel: +93 (70) 210-800

Fax: +93 (70) 210-800

Email: aziziconsultants@hotmail.com

Recruits Afghan professionals and experts in Afghanistan for contract work

Franor Conseil (France)

Contact: Phanmaly Rajsavong

Tel: +33 (13) 0 971-910

Fax: +33 (13) 0 971-911

Email: prajsavong@groupekcr.fr



IBS – Afghanistan

Contact: Virginia Sheffield, Managing Partner

Add: Street 2, House 21, Chari-e-Shaheed, Shari-Now, District 10, Kabul, Afghanistan

Email: vsheffield@ibs-afghanistan.com

Business consulting firm

Kabul Group

Contact: Sayed Javed Andish, President

Add: 9th Street Qali-e-Fatullah, Kabul, Afghanistan

Tel 1: +93(0)799692004 Tel 2: +93(0)70278383

Email: kabulgrp@yahoo.com

Conducts research, surveys, feasibility studies, communications, business plan development, business trainings etc.

Middle East Business Solutions

Contact: Mitch Martin

Add: 1607-A Eisenhower Avenue, Alexandria, VA 22304

Email: mmartin@mebs-usa.com

MQ-Crucial Consultants Ltd.

Contact: MoNique Coyne

Add: 7119 E. Shea Blvd., Bldg. 109, Ste. 671, Scottsdale, AZ 85254

Tel/Fax: 1 (877) 584-6064

Direct Digital: +1 (480) 776-9962

Order Line/Fax: +1 (443) 498-4800

Email: energymq@msn.com

Website: www.energymq.com

Business consulting firm

Worldwide Investigations & Consulting, LLC

Contact: R.G. "Rick" Yates, Ph.D., Director of Operations

Toll Free: (877) 942-7335

Fax: +1 (281) 741 3425

Email: rick.yates@sics-llc.com

Website: www.wic-llc.com

Investigations & Background Checks

Private Consultants

Contact: Abdul Wassay Haqiqi, Advisor to the Minister of Commerce & Business Consultant

Email: haqiqibiz@yahoo.com

Business consulting, translation services



ENERGY

Asian Development Bank

Contact 1: Dr. Ali Azimi, Senior Environmental Specialist

Tel: +93 70 2830802

Email: azimi@adb.org

Jemali Engineering Brigade (JEB)

Add: 410 Anita Street, Houston, TX 77006

Email: housseinafghani@aol.com

Proposes to set-up 500,000 windmills, which would provide water and electricity for each community and town hall, in Afghanistan

Society of Afghan Engineers

Add: P.O. Box 11520, Burke, VA 22009-1520

Contact 1: A. Hadi Rakin, P.E., Chairman, Board of Directors

Tel: +1 (730) 824-5137

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Contact 2: Mark Quasem Kadir, SAE President

Tel: +1 (909) 868-4212

Fax: +1 (909) 868-4228

Email: Mkadir@socal.devry.edu

U.S. Department of Commerce

Contact: Paul Hueper, Senior Energy Advisor - Office of Energy & Environmental Industries

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Fax: +1 (202) 482-5665

Email: Paul_Hueper@ita.doc.gov

U.S. Department of State

Contact: Neil Kromash, Afghanistan Desk

Add: 2201 C Street NW, Washington, DC 20520

Tel: +1 (202) 736-7417

Email: kromashns@state.gov

U.S. Geological Survey

Add: 12201 Sunrise Valley Drive, Mail Stop 917, Reston, VA 20192

Contact 1: Jack Medlin, Asia/Pacific

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Contact 3: Said Mirzad, Afghanistan Program Director

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Contact: Dan Stein, Regional Director for Europe and Eurasia

Add: 1000 Wilson Blvd., Suite 1600, Arlington, VA 22209-3901

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The World Bank

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Email: mhaney@worldbank.org

Projects, financed through the Afghanistan Reconstruction Trust Fund (ARTF), include Rehabilitation of the Naghlu Power Plant and the Improvement of Power Supply to Kabul.

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Website: <http://amg.com.af>

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Tel: +1 (516) 568-1212
Fax: +1 (516) 568-0935
Email: jmunir@hitech-eng.net
Website: www.hitech-eng.net
Civil and structural engineers, architects, construction engineers and inspectors

Larsen Shein Ginsberg Snyder, LLP

Contact: Ahmad Yousefi
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Tel: +1 (212) 803-0300
Fax: +1 (212) 803-0370
Email: ayousefi@lsgsarchitects.com
Website: www.lsgsarchitects.com

Nadi Creative Mind Inc.

Contact: Reyaz Nadi
Tel: +1 (631) 424-7636
Mobile: +1 (631) 742-2848
Email: reyaznadi@aol.com
Art, architecture and design

Society of Afghan Engineers

Contact: A. Hadi Rakin
Tel: +1 (510) 793-6265
Email 1: info@afghan-engineers.com Email 2: ARAKIN@HNTB.com
Website: www.afghan-engineers.org

Yar Tech

Contact: Naseem Yar, BSEE/MSEE, President
Add: 33105 Egret Way, Fremont, CA 94555
Tel: +1 (510) 378-7855
Email: YarTech@yahoo.com
Engineering consulting services; design/test/integration



FINANCIAL INSTITUTIONS & PRIVATE INVESTMENT FIRMS

Afghan-American Trading Company

Contact: Mr. Akbarzai

Tel: +1 (212) 594-6744

Email: aatc1943@hotmail.com

Official representative of the Central Bank in the U.S. Offers free transfers of funds from the U.S. to Afghanistan

Afghanistan International Bank

Contact: Inayatullah Fazli, Information Officer

Add: Wazir Akbar Khan

Tel: +93 (70) 220-883

Email: inayatullah.fazli@aib.af

Arian Bank

Contact: Mahmood

Add: Share Nau

Tel: +93 (79) 420-420

Azizi Bank

Contact: Deepak Shrivastava

Add: Malik Asghar Square, next to Ministry of Foreign Affairs, Kabul

Tel: +93 (0) 799-129-999

Email: ceo@azizibank.com

Website: www.azizibank.com

Bank Melli

Contact: Najib

Add: Close to Kabul Serena

Tel: +93 (20) 210-1804

FINCA Afghanistan

Contact: Garth Bedford

Add: Bank-e-Khoon Road, Haji Ayoub Square, Kajj Street, Herat

Tel: +93 (70) 400-245

Microlender

First MicroFinance Bank of Afghanistan

Contact: Olivier Massart

Tel: +93 (79) 321-001

Email: olivier.massart@akdn-afg.org

Supported by International Finance Corporation and Aga Khan Development Foundation

**Habib Bank**

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Tel: +93 (79) 572-754
Email: blkcm@hotmail.com

Kabul Bank

Add: Share Nau
Tel: +93 (70) 285-285

National Bank of Pakistan

Contact: Muhammad Ali Paracha
Add: Wazir Akbar Khan
Tel: +93 (79) 021-710
Email: nbpkl@neda.af
Website: www.nbp.com.pk

Punjab National Bank

Contact: Susanta
Add: Wazir Akbar Khan
Tel: +93 (70) 232-847

Standard Chartered Bank

Contact: John Alan Janes
Add: Wazir Akbar Khan
Tel: +93 (79) 320-874

Western Union

Western Union is available for cash transfers at three locations in Kabul:

A.K. Rashidzada Corporation

Building 296, Street #13, Wazir Akbar Khan

Tel: +93 (79) 325-777

Electronic Transfer Services

92 Sarai Shahzada

Tel: +93 (79) 325-777

Electronic Transfer Services

Add: Char Rahi Ansari North Western Corner (Next to Dunya Travel Services)

Tel: +93 (79) 325-777

www.westernunion.com

Private Investment Firms



Afghan Growth Finance, LLC

Contact: Mustafa Kazem, Managing Director

Address: Park Plaza, Floor 2, Shahr-e-Now, Kabul, Afghanistan

Office: +93 (0) 202203876

Mobile Number: +93 (0) 799419570

Website: <http://www.afhangrowthfinance.com/>

Athena International LLC

Contact: Whitney Kalmbach, Principal

Tel: +1 (610) 873-1449

Email: whitney.kalmbach@athena-intl.com

Website: <http://www.athena-intl.com>

Athena International is a newly established private equity fund and a partner in Afghanistan's private sector development

Morgan Stanley, Global Wealth Management Group

Contact: Ahmad Bassam

Tel: +1 (805) 497-7569

Email: Ahmad.Bassam@morganstanley.com

Website: http://www.morganstanley.com/global_presence.html

Global Wealth Management Group provides comprehensive brokerage, investment, and financial services to individual investors globally. Considers investments of \$5M or greater only

The Pacific Group, Ltd.

Contact: Kevin M. Murphy

Email: kmurphy@pacgrp.com

Website: <http://www.pacgrp.com>

A private equity firm

PMD International, Inc.

Contact: Rex E. Pingle

Tel: 1-410-280-8873

Email: rpingle@pmdintl.com

Website: www.pmdintl.com

PMD International is a private investment bank formed in 1987 which focuses exclusively on cross-border transactions and investments in emerging markets. PMD offers corporations, governmental entities, institutional investors and lenders exceptional expertise in emerging markets by providing individually tailored advice and financial solutions.

Resolution Services Ltd

Contact: Jim Blottman

Tel: +1 (973) 226-1476

Email: b949800@yahoo.com



Resolution Services Ltd represents a group of investors investigating a potential manufacturing project in Afghanistan.

Sofitel Capital Corporation

Contact: Mohammad Ali Tahir

Tel: +1 (410) 224-9700

Email: mtahir@sofitel-capital.com

Website: <http://www.sofitel-capital.com/>

Sofitel Capital Corporation provides customized financial solutions to complex trade transactions, involving loan facilities for emerging markets throughout the world.

Strickland & Associates

Contact: Suzanne Strickland

Tel: +1 (212) 475-1069

Email: strickmcaul@msn.com

Website: <http://www.strickland.com>

Strickland & Associates brings a large network of investment capital for socially responsible ventures with assets exceeding several billion dollars. The network includes several social funds, each with assets of over \$1 billion, and individual investors as a part of her social investment network. Ms. Strickland has also involved a private equity firm with a large network of Wall Street investors in order to begin examining conventional investment opportunities.



HOTELS AND LODGING

Ajmal Wali

Contact: Ajmal

Add: Wazir Akbar Khan, Street 10, No 140

Tel: +93 (70) 277-657

Assa 1

Contact: Ziaoudin

Add: Off Flower Street

Tel: +93 (70) 274-364

Assa 2

Contact: Massoud

Add: Wazir Akbar Khan, House 9, Muslim Street

Tel: +93 (70) 276-579

Bs Place

Contact: Matt

Add: Qali Fatullah

Tel: +93 (70) 276-416

Chez Ana, MAI

Contact: Ana

Add: Passport Lane

Tel: +93 (70) 282-699

Deutscher Hof Kabul, German Restaurant, Guesthouse, Lounge & Transportation Services

Add: Kal ahi Fatulah Str. 3; House 60

Tel: +93 (0) 79 322582

Website: www.deutscher-hof-kabul.de

DHK is a training center for cooks, waitstaff, and housekeepers. This is a cooperative project with AGEF, Association of Experts in the Fields of Migration & Development Cooperation, a German non-profit organization.

Delta Residence Guest House

Contact: Parviz Ebrahimi, General Manager

Add: Sarake 13, Wazir Akbar Khan, Kabul, Afghanistan

Tel: +93 (0) 788 001 247 or international # (202) 683-4008

Everest

Contact: Limir

Add: Wazir Akbar Khan, Street 10, No 192



Tel: +93 (70) 281-277

Faisal Guest House

Contact: Bibi Haji

Add: Wazir Akbar Khan, Street 15, No 27

Tel: +93 (70) 274-696

Faisal Bilal/German

Contact: Mohammad

Add: Wazir Akbar Khan, Street 15, No 73

Tel 1: +93 (70) 274-808; Tel 2: +93 (70) 281-413

Gandamak Lodge

Contact: Kawoos

Add: No 5 Passport Lane

Tel: +93 (70) 276-937

Global Guest House

Contact: Edward

Add: Flower Street

Tel: +93 (70) 281-907

Email: edward.dean@globalpsw.com.pk

Helsinki Guest House

Contact: Osman

Add: On way to the airport

Tel: +93 (70) 284-305

Email: osmankhaliq@hotmail.com

Haseeb Guest House

Contact: Zalmay

Add: Wazir Akbar Khan, Street 13, No 556

Tel: +93 (70) 274-986

Hendokush Guest House

Contact: Tamim

Add: Wazir Akbar Khan, Street 10 Z, No 9

Tel: +93 (70) 279-558

House 150

Contact: Bashir

Add: Wazir Akbar Khan, Street 10

Tel: +93 (70) 278-734

**Intercontinental Hotel Kabul**

Contact: Laila
Add: Karte Parwan Paghi Bala
Tel: +93 (79) 300-031

Kabul Inn Guest House

Add: Qala-e-Fatullah Khan Bazaar, Near Zarghona High School, Kabul, Afghanistan
Mobile: +93 (79) 569-355
Email: kabul_inn@hotmail.com

Kabul Serena Hotel

Contact: Mr. Vishal Sood
Add: Froshgah Street, Kabul, Afghanistan
Tel: +93 (79) 9654 000
Fax: +93 (79) 9654 111
Email: info@serena.com.af
URL: <http://www.serenahotels.com/afghanistan/kabul/home.htm>

Karwansarai Guest House

Contact: Hakim
Add: 117 Interior Ministry Street
Tel: +93 (70) 291-794

Le Monde

Contact: Sulaiman
Add: Near Sitara Restaurant
Tel: +93 (70) 280-751
Email: lemondugh@hotmail.com

Marvellous

Contact: Ahmad
Add: Wazir Akbar Khan, Street 10, No 214
Tel: +93 (70) 275-519

Mustafa Hotel

Contact: Wais
Add: Near Chicken and Flower Street
Tel: +93 (70) 276-021
Email: Mustafa_hotel@hotmail.com

Naween

Contact: Asif



Add: Kolola Pushta
Tel 1: +93 (70) 224-411; Tel 2: +93 (70) 291-588

Park Residence

Contact: Mohammad
Add: Shahre Naw
Tel: +93 (70) 275-728

Pearl Continental

Contact: Ahmad
Add: Shahre Naw
Tel: +93 (70) 283-706

Rabia Balkhi House

Tel 1: +97 (70) 268-840; Tel 2: +97 (79) 030-631; Tel 3: +97 (79) 309-309
Email 1: farid_roafi@yahoo.com
Email 2: nehan_nargis@yahoo.com
Email 3: seema@ghanis.org

Rose Valley

Contact: Haratullah
Add: Wazir Akbar Khan, Street 14, No 3
Tel 1: +93 (70) 289-019; Tel 2: +93 (70) 274-590

Shamal

Contact: Mirjan
Add: Wazir Akbar Khan, Street 13, No 452
Tel: +93 (70) 278-601

Silk Route

Contact: Hamid
Add: Wazir Akbar Khan, Street 10, No 138
Tel: +93 (70) 275-800

Sultan

Contact: Azam
Add: Wazir Akbar Khan, Street 10
Tel: +93 (70) 277-374

Taj Mahal

Contact: Yasin
Add: Wazir Akbar Khan, Street 15, No 128
Tel: +93 (70) 275-830



IMPORT/EXPORT COMPANIES

Afghanistan Market Development, Inc. (AMDi)

Contact 1: Samira Atash, Vice President for Marketing

Tel: +1 (917) 597-8524

Email: samiraatash@yahoo.com

Contact 2: Dr. Nadir Atash, Vice President for Business Development

Tel: +93 (70) 285-864

Email: atashmn@aol.com

Website: www.amdi-international.com

AKR Corporation

Contact: Majeed

Add: 10 Hub Drive, Melville, NY 11747

Tel: +1 (631) 249-4321

Fax: +1 (631) 249-4320

Amin Enterprises

Contact: Atta Amin, President

Tel 1: +1 (703) 867-8285; Tel 2: +93 (70) 205-577

Fax: (703) 444-6493

Email: atta_amin@yahoo.com

Habib Gulzar International L.L.C.

Contact: Hamidullah Gulzar, Executive Director

Add: Al Owais Tower, Baniyas Street, 12th Floor, Flat No: 1201, PO Box: 13942, Dubai, UAE

Tel: +971 (4) 225-5077

Fax: +971 (4) 225-4044

Email: hgintntl@emirates.net.ae

International Traders Co., Ltd.

Contact: Dr. Atta Ghaznawi

Tel: +1 (703) 628-1962

Mobile: +1 (703) 628-1962

Email: ata-ghaznawi@yahoo.com

Jailani Akbar Co. LTD

Contact: Maiwand

Add: Market 3 Fl, P.O. Box: 5762

Tel: +93 (70) 276-922

Email: G.J.Akbar@afghanite.com



Malik Bahar General Trading L.L.C.

Contact: Mustafa Sadiq
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Fax: +971 (50) 656-0475
Mobile: +971 (4) 221-0922
Email: maliktrd@emirates.net.ae

Marco Polo Oriental Rugs

Contact: Abdullah Khan
Add: 110 S. Pickett St., Behind Bldg. 100, Alexandria, VA 22304
Tel: +1 (703) 461-0207
Fax: +1 (703) 461-0208
Mobile: + 1(703) 629-2380
Email: marcopolorugs@aol.com

MIR'S Limited

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Sayed Ahmad LTD

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UStronics.com, Inc.

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Email: wise@ustronics.com
Website: <http://www.ustronics.com>

Yasin International Marketing

Contact: Naeem Yassin
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Worldstock (In partnership with Overstock.com)

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Email: nkanishka@overstock.com
Website: www.worldstock.com

Zikhrullah Momenzada Ltd.

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Ministry of Justice

Contact 1: Mr. Halim, Director, Legislative Department

Tel: +93 (70) 203-516

E-mail: sy_halim@hotmail.com

Contact 2: Dr. Qasim Hashimzai, Deputy Minister of Justice

Tel: +93 (70) 276-611

E-mail: qasim123452002@yahoo.co.uk

Ministry of the Interior

Contact 1: Gul Ahmad Madadzai , Human Rights Unit

Contact 2: Mr. Abdul Jabar Sabit, Legal Advisor to Ministry of the Interior

Tel: +93 (70) 289-916



E-mail: sabitsahib@yahoo.com

Independent Judicial Reform Commission

Contact: Saeed Murad Rahi

Tel: +93 (79) 313-543

Ministry of Finance

Contact: Abdulmalik Rahmani, Revenue Department

E-mail: abdulmalikrahmani@yahoo.com

Afghanistan Central Bank

Contact: Sibghatullah

University of Kabul and the Presidential Palace

Contact: Prof. Stanakzai

Tel: +93 (70) 292-668

Katten Muchin Rosenman, LLP

Contact: Thomas P. Berner

Add: 575 Madison Avenue, New York, NY 10022-2585

Tel: +1 (212) 940-8504

Email: berner@kattenlaw.com

Attorneys Working for NGOs and Companies

UNAMA

Contact: Yahya Barikzai

Email: barikzai@un.org

Bearing Point

Contact 1: Abdul Rahim

Tel: +93 (79) 571-276

Email: arahim@bearingpoint.net

Contact 2: Wazhma Sultan, Afghan-American

Tel: +93 (79) 327-141

E-mail: wsultan@bearingpoint.net

The Asia Foundation

Contact 1: Khalid Sekander, Afghan-American

Tel: +93 (70) 294-093

E-mail: ksekander2003@yahoo.com



Contact 2: Asma Nassery, Afghan-American
Tel: +93 (79) 327-362
E-mail: asmanasseryjrc@hotmail.com

Italian Justice Project Office

Contact: Omid Saffee
Tel: +93 (79) 336-245
E-mail: saffee3@hotmail.com

Norwegian Refugee Council

Contact: Ahmad Zia
Tel: +93 (70) 244-886

Criminal Defense Attorneys

Mohammad Ehsan Aman

Tel: +93 (79) 313-523

Hedaytullah

Tel: +93 (79) 344-143

Farhad

Tel: +93 (70) 202-802

Abdul Sulaiman Ghafoori

Tel: +93 (70) 226-103

Ahmed Haroon

Tel: +93 (70) 276-951

Zakir Hussain

Tel: +93 (79) 336-421

Legal Aid Afghanistan, Project of the International Legal Foundation

Contact 1: Deen Mohammad Gran
Contact 2: Najeeba Rahmanzada Taj
Contact 3: Gul Rahman Rahmani
Contact 4: Aminullah Amanat
Contact 5: Rohullah Qarizada
Contact 6: Ahadullah Azimi
Tel: +93 (70) 296-726



Contact 7: Ahmed Rafi
Tel: +93 (70) 215-522

Add: House #11, 9th Street, 2nd Phase of Kart-e-Parwan
Tel: +93 (70) 285-491
Email: MDavis@TheILF.org

Abdul Raziq Najrabee
Tel: +93 (70) 282-066

Naseema
Tel: +93 (70) 215-517

Baz Mohammad
Tel: +93 (79) 336-421

Naqeebullah
Tel: +93 (79) 340-931

Mohammad Rauf
Tel: +93 (70) 202-802

Mohammad Tamim
Tel: +93 (70) 289-946



SHIPPING AND FREIGHT COMPANIES

Shipping and Freight Forwarding

BKA Logistics

Contact: Mr. James Mead

Address: 1629 K St NW, Suite 500, Washington, DC 20006

Tel: +1 (202) 331-7395

Fax: +1 (202) 331-7735

Email: james.mead@bkalogistics.net

BKA Logistics works with humanitarian organizations as well as private companies to ship goods to Afghanistan. When working with humanitarian organizations, they reduce or donate their service fee

Diplomat Freight Services

Contact: Mr. Robert Benzinger

Address: 105 Eastern Avenue, Suite 204, Annapolis, MD 21403

Tel: +1 (301) 261-1202

Fax: +1 (410) 263-2572

Email: rbenzinger@diplomarfreight.com

Ersay International Forwarding Company

Contact: Mr. Ersin Yelimgil

Address: Abidinpasa Caddesi, Akyuz Ish., Kat: 1 No: 3, Adana, Turkey

Tel 1: +90 (322) 359-2933; Tel 2: +90 (322) 359-4364

Fax: +90 (322) 359-6158

Email: saygulnemer@superonline.com

MacAndrews & Co Ltd

Contact: Geoffrey Smith, Managing Director

Tel: +44 0 20 7 802-3400

Email: gssmith@macandrews.net

Paxton International

Contact: Mr. Doug White, International Account Executive

Add: 5300 Port Royal Road, Springfield, VA 22151

Tel: +1 (703) 764-5553

Fax: +1 (703) 321-0009

Email: doug@paxton.com

Peshraft Transport Company Limited

Contact 1: Saleem Zulfikar Khan, Shareholder/Director

Add: c/o Khan & Paracha, No. 1, Second Floor, 6-B, Markaz F-6, Islamabad, Pakistan



Tel: +92 (51) 287-5542
Fax: +92 (51) 282-5196
Email: kp@comsats.net.pk

Contact 2: Zahid Jan Kiani, Shareholder/Director
Add: House No. 260, Street 17, Sector F 10/2, Islamabad, Pakistan
Tel: +92 (51) 229-9951
Fax: +92 (51) 229-0360
Mobile: +92 (300) 855-9950
Email: zjk@apollo.net.pk

Trans Oceanic Shipping Company, Inc

Contact: Mr. Antony R. Hendey
Add: 2424 14th Street North, Arlington, VA 22201
Tel: +1 (703) 527-0013
Fax: +1 (703) 527-0014
Email: tonyh@transoceanic.com

Air Cargo

DHL Afghanistan Offices

Kandahar Office: Kandahar Airbase, Kandahar, Afghanistan
Hours: Sat-Fri 11:00-19:00; Holidays: 12:00-19:00

Bagram Office: Bagram Airbase, Bagram, Afghanistan
Hours Sat-Fri 12:00-18:00; Holidays: 12:00-1800

Kabul Office: Wazir Akbar Khan, Street 10, Kabul, Afghanistan
Hours: Sat-Thu 09:00-18:00; Holidays: Closed

DHL International

Tel 1: (Within USA): 1 (800) Call –DHL or 1 (800) 225-5345
Tel 2: (Outside USA): 1 (480) 303-5797
Website: www.dhl-usa.com

FedEx Afghanistan Offices

Kabul Office: Karte 3, Khai Street House#326, North of Ministry of Commerce
Tel: +93 (20) 250-0525
Fax: +93 (20) 250-024
Mobile 1: +93 (70) 286-028; Mobile 2: +93 (70) 286-029
Hours: 9:00 am – 5:00 pm



Herat Office: Bank-e-Khooon Road, Haji Ayoub Square, Kajj Street

Tel: +93 (40) 220-301

Fax: +93 (20) 250-024

Mobile: +93 (70) 29446

Hours: 9:00 am- 5:00 pm

Kandahar Office: Noor Jahan Hotel, 1st Floor, Shaheedan Square, Shahr-e-Naw Street

Tel: +93 (70) 303-257

Fax: +93 (20) 250-0524

Mobile: +93 (70) 29446

Hours: 9:00 am – 5:00 pm

FedEx International

Tel 1: 1 (800) GofedEx; Tel 2: 1 (800) 463-3339

Website: www.fedex.com

Peshraft Transport Company Limited

Contact 1: Saleem ZULfiqar Khan, Shareholder/Director

Add: c/o Khan & Paracha, No. 1, Second Floor, 6-B, Markaz F-6, Islamabad, Pakistan

Tel: +92 (51) 287-5542

Fax: +92 (51) 282-5196

Email: kp@comsats.net.pk

Contact 2: Zahid Jan Kiani, Shareholder/Director

Add: House No. 260, Street 17, Sector F 10/2, Islamabad, Pakistan

Tel: +92 (51) 229-9951

Fax: +92 (51) 229-0360

Mobile: +92 (300) 855-9950

Email: zjk@apollo.net.pk

SkyLink/ Air and Logistic Support (USA), Inc.

Contact: Thomas c. Van Hare, President

Add: The Hallmark Building, 13873 Park Center Road, Suite 216, Hemdon, VA 20171

Tel: +1 (703) 318-4000

Fax: +1 (703) 318-4018

Email: tvanhare@skylink-usa.net

Web: www.skylink-usa.net



TRANSLATION COMPANIES

Demino Tec

Add: 87 Ontario St. South, Kitchener, N2G 1X5, Ontario, Canada

Email: info@deminotec.com

Website: www.DeminoTec.com

Spartan Linguistics & Consulting Services, LLC

Contact: R.G. "Rick" Yates, Ph.D., Director of Operations

Tele: (877) 942-7335

Fax: (281) 741-3425

Email: rick.yates@slcs-llc.com

Website: www.slcs-llc.com

TCS Translations

Add: 129 West 7th Street, Long Beach, CA 90813

Email: info@tcstranslations.com

Website: www.tcstranslations.com

Titan

Add: 3033 Science Park Road, San Diego, CA 92121

Email: corpcomm@titan.com

Website: www.titan.com

Worldwide Language Resources

Add: P.O. Box 125, Andover, ME 04216

Email: info@wwlr.com

Website: www.wwlr.com



WOMEN'S ENTREPRENEURSHIP

Governmental Organizations Working with Afghan Women Entrepreneurs

Ministry of Women's Affairs

Economic Empowerment Department

Contact 1: Mr. Shabir Ahmad, MOWA

Tel: +93 (70) 298-987

Email: shabbirahmad_p@yahoo.com or

Contact 2: Zahra Rasouli, MOWA

Tel: +93 (70) 063-871

Email: Zahra_rasouli@hotmail.com

Ministry of Foreign Affairs, International Women's Issues Office

Contact: Zohra Rasekh

Email: zraskh@aol.com

Coordinates international assistance for programs targeted at Afghan women

U.S.-Afghan Women's Council

Contact: Susan Hovanec

Tel: +1 (202) 312-9613

Email: hovanecsc@state.gov

Website: www.usawc.state.gov

Bilateral council between U.S. and Afghan governments to promote public-private partnerships to assist Afghan women, in economic empowerment, education, legal rights, and health

USAID/Afghanistan

Contact: Barbara Rodey

Sr. Advisor for Gender & Social Development

Tel: +93 (79) 117-026

Email: brodey@iomkabul.net

Works on overseeing policies and programs funded by USAID to ensure gender integration

U.S. Department of State, International Women's Issues Office

Contact: Charlotte (Charlie) Ponticelli

Tel: +1 (202) 312-9670

Email: ponticellicm@state.gov

Supports programs that assist Afghan women, including in area of economic empowerment

Women's Garden and Women's Market

Contact: Neelab Sadat

Tel: +93 (79) 357-663

Email: neelab_sadat@yahoo.com



Works with consortium of 20+ women producers and sells various products including handicrafts through this Ministry of Women's Affairs program

Business Associations

Afghan Women's Business Federation

Contact 1: Mina Sherzoy, Co-Chair

Tel: +93 (79) 326-390

Email: minasherzoy@hotmail.com

Contact 2: Mahbooba Wiazi, Co-Chair

Email: awbc_awbc@yahoo.com

Launched in October 2005 and comprised of women's trade and industry associations

Non-Government Organizations Working with Afghan Women Entrepreneurs

Aid Afghanistan and owner of Boumi Company

Contact: Hassina Sherjan

Tel: +93 (70) 280-885

Email: hasso60@yahoo.com

Website: www.aidafghanistan.net

Aid Afghanistan is an NGO with projects involving Afghan women entrepreneurs and Boumi Company sells home furnishings

ARZU Rugs

Contact: Jasmine Nahhas di Florio

Tel: +1 (212) 501-8285

Email: nahhasdiflorio@aol.com

Website: www.arzurugs.com

Supports Afghan women carpet producers and establishing links for exports to the US

Business Council for Peace

Contact: Toni Maloney, Chair/Governing Board

Add: 5 East 22nd Street, New York, NY 10010

Tel: +1 (212) 777-6655

Email: tmaloney@bpeace.org

Center for International Private Enterprise

Contact: Mark McCord

Tel: +93 (79) 326-866

Email: mmccord@cipe.org

Website: www.cipe.org



Oversees the contract to the Afghan Women's Business Federation and supports other private sector development programs

Global Summit of Women

Contact: Irene Natividad

Tel: +1 (202) 835-3713

Email: globesummit@aol.com

Website: www.globewomen.com

Organizes annual business conference for women from around the world

International Finance Corporation

Contact: Mary Porter Peschka

Private Enterprise Partnership for the Middle East & North Africa

Tel: +1 (202) 574-8150 ext. 781

Email: mpeschka@ifc.org

Website: www.ifc.org

Supported short-term skills training program for Afghan women entrepreneurs in June 2005

Saphia's Gathering for Afghan Businesswomen

Contact: Amena Hadi Malik

Tel: +1 (301) 943-9921

Email: amenamalik@westat.com

Starting micro-credit program for Afghan women entrepreneurs

Textile Works

Contact: Jamie Johnson

Tel: +1 (212) 966-0092

Email: jamie-hjohnson@mindspring.com

Completed a proposal that would provide a business development and resource center for women in the apparel sector

Thunderbird University, The Garvin School of International Management

Contact: Kellie Kreiser

Tel: +1 (602) 978-7746

Email: kreiserk@t-bird.edu

Website: www.thunderbird.edu

Implemented a USAID-funded project to train Afghan women entrepreneurs and used the Artemis program, a "mini-MBA" program for a group of 12 women in 2005

U.S.-Afghanistan Reconstruction Council

Contact: Malaly Volpi

Tel: +1 (202) 884-8971

Email: mvolpi@us-arc.org



Organization working on several projects to assist Afghan women entrepreneurs

Women for Afghan Women

Contact: Masuda Sultan

Tel: +1 (917) 554-1130

Email: miakamran@aol.com

Organization implemented a State Dept. funded contract to provide training to Afghan women entrepreneurs in the US

Women for Women International

Contact: Karen Sherman

Tel: +1 (202) 737-7705

Email: ksherman@womenforwomen.org or Afghanistan@womenforwomen.org

Provides support for Afghan women entrepreneurs to produce products for export

Companies and Individuals Interested in Women's Entrepreneurship

Afghanistan Market Development Inc.

Contact: Alina Atash

Tel: +1 (703) 433-9959

Email: batigol27@aol.com

Website: www.amdi-international.com

Launched Artizan Sarai, a brand of home furnishings from Afghanistan that employs Afghan women producers

Cheryl Mills

Contact: Cheryl Mills

Tel: +1 (202) 401-5004

Email: Cheryl.mills@sba.gov

Procured support to translate training documents on how to start and operate a business into Dari for use by Afghan women entrepreneurs

Development Training Services

Contact: Sally Everett

Tel: +1 (703) 465-9388

Email: severett@onlinedts.com

Interested in providing training to Afghan women entrepreneurs and assisting with creation of linkages between Afghan and U.S. businesswomen

Direct Selling Education Foundation

Contact: Robin Diamond



Tel: +1 (202) 452-8866
Email: rdiamond@dsef.org
Website: www.dsef.org

Interested in developing direct selling businesses for Afghan women and providing advice on creation of women's business resource centers

EastGate Consulting Services

Contact: Gayle Wooton
Tel: +1 (908) 797-1991
Email: gwooton@eastgate-consulting.com

Interested in providing training and consulting services to women-owned businesses

FINCA International

Contact: Anne Trenolone, Public Policy Manager
Tel 1: +1 (202) 682-1510 ext. 226; Tel 2: +1 (202) 257-5674
Email: atrenolone@villagebanking.org

Gayle Tzemach

Contact: Gayle Tzemach
Email: ytzemach@mba2006.hbs.edu

Harvard MBA student undertaking a case study on Afghan women entrepreneurs

Kandahar Treasure

Contact: Rangina Hamidi
Tel 1: +93 (70) 303-819; Tel 2: +93 (79) 020-380
Email: o_rangina@yahoo.com

Fine hand-embroidered decorative home goods

Pamela Varkony

Contact: Pamela Varkony
Email: pamela@spectrumglobal.net

Interested in training Afghan women entrepreneurs and writing articles for US publication

Samira Designs

Contact: Samira Atash
Tel: +1 (917) 539-3679
Email: samiraatash@yahoo.com

Launched a line of apparel and jewelry made in Afghanistan

Afghan Women Entrepreneurs

Awaz Productions



Contact: Hamida Aman, Director
Tel 1: +93 (70) 235-167; Tel 2: +93 (70) 287-834
Email: hamida_aman@hotmail.com
Product Types: Publications, Brochures, Pamphlets

Edrees Wahab Limited

Contact: Gulsoom Starzay, President
Tel: +93 (79) 326-132
Product Types: Handicrafts, Clothes

Jawad Hamed Limited

Contact: Fawazia Hashimi, Owner
Tel: +93 (70) 207-013
Product Types: Carpets

Kawyan Limited

Contact: Sana Sediqi, Vice President
Tel: +93 (79) 335-792
Product Types: Handicrafts, Clothes, Pillowcases, Leather bags

Malik Mahmoodzada Limited

Contact: Alia Rafat, Sales Director
Tel: +93 (79) 020-540
Product Types: Noorestani Furniture

Nilab Limited

Contact: Lila Arab, President
Tel: +93 (79) 373-664
Email: _Sn_larab@yahoo.com
Product Types: Clothes, Embroidered Items, Jewellery, Clothes, Bags, Carpets & Kilims

Rabia Balkhi

Contact: Malalai Jawad Hashimi, Vice President
Tel: +93 (79) 315-743
Email: _malalai_jawad@yahoo.com
Product Types: Handicrafts, Needlework Clothes, Shawls (Silk), Carpets

Sahanat Kohi

Contact: Sahanat Kohi
Tel: +93 (70) 283-496
Product Types: Clothes, Bags (leather), Carpets

Sara Afghan Limited



Contact: Sara Rahmani, President

Tel: +93 (70) 242-092

Product Types: Modern and Traditional Apparel, Handicrafts

Shamsia Sharifi Company

Contact: Shamsia Sharifi

Tel: +93 (79) 310-568

Product Types: Handicrafts, Clothes



USAID | **AFGHANISTAN**
FROM THE AMERICAN PEOPLE

How to Do Business with USAID in Afghanistan

Since late 2001, the United States Agency for International Development (USAID) has responded swiftly and continuously to help rebuild Afghanistan by providing over \$2 billion in humanitarian and reconstruction assistance thus far. The first stage of assistance was humanitarian. Reconstruction programs started in the winter of 2002.

Afghanistan is primarily an agrarian economy with an extremely high maternal and child mortality rate. Under the Taliban, few educational opportunities existed. The success of the Bonn Process, and a sustainable economy is a key to stability. Rebuilding vital infrastructure became another need, after 23 years of war. Thus, USAID has strategically focused its investments and issued a number of large-scale, competitively procured contracts for the long-term development and reconstruction of Afghanistan in the following sectors: agriculture and alternative livelihoods, maternal and child healthcare, basic education, democracy and governance, economic governance and infrastructure.

Periodically, USAID submits requests for proposals for our large sectoral programs (e.g, agriculture, alternative livelihoods, education, health, infrastructure, democracy and governance, economic governance, Provincial Reconstruction Teams, etc.). Requests for proposals can be found on the US government website www.fedbizopps.gov.

If you are interested in working in one of these sectors and are seeking funding, but there are no requests for proposals that are currently being advertised, then contact the appropriate implementing partner listed below to determine if they are offering sub-contracts.

Agriculture

USAID contracted with Chemonics to implement the Revitalizing Agricultural Markets and Production in Afghanistan Project (RAMP), a three-year program aimed at enhancing the food security and incomes of Afghanistan's rural population. It has two principal objectives: to increase agricultural productivity and output, and to facilitate effective linkages between producers, processors and markets.

For more information, please contact:

Robert Flick

Project Manager – RAMP, Chemonics

1133 20th Street NW, Washington, DC 20036

Tel: 202-955-3300 Fax: 202-955-3400

Alternative Livelihoods

USAID contracted with PADCO in the Badakhshan region, Chemonics in the Helmand region and Development Alternatives International in the Nangarhar region to implement the USG's alternative livelihood's program that is geared toward long-term economic growth and providing economic alternatives to poppy production.



David Guier
Senior Advisor
Chemonics
1133 20th Street NW, Washington, DC 20036
Tel: 202-955-3300 Fax: 202-955-3400

Michael C Mielke
Senior Environmental Policy & Program Advisor
Sustainable Economic Development Solutions
PADCO
Tel: 202-944-2518 Fax: 202-944-2351

Gerald Becker
Principal Development Specialist
Development Alternatives, International
Tel: 301-718-8699 Fax: 703-718-7968

Maternal and Child Health

To increase access to health care across the country and rebuild Afghanistan's healthcare infrastructure, USAID has awarded a contract to Management Sciences for Health to carry out the Rural Expansion of Afghanistan's Community-Based Healthcare Project (REACH). This is a three-year program and aims to improve the health of women of reproductive age and children under five years of age through increased use of basic health services in rural areas.

For more information, please contact:
Ron O'Connor
Management Sciences for Health (MSH)
165 Allandale Road, Boston, MA 02130-3400
Tel: 617-524-7799 Fax: 617-524-2825

Basic Education

To provide primary education to Afghanistan's children through school reconstruction, teacher training, accelerating learning programs and textbook production, USAID has awarded a contract to Creative Associates International, Inc. to implement the Afghanistan Primary Education Project (APEP). APEP is a three-year program designed to provide educational opportunities for communities that demonstrate a commitment to education. The program trains teachers, provides textbooks, implements accelerated learning programs, and provides advisers to the Ministry of Education.

For more information, please contact:
Eileen St. George
Creative Associates International, Inc.
5301 Wisconsin Avenue, NW, Suite 700, Washington, DC 20015
Tel: 202-966-5804 Fax: 202-363-4771

Economic Governance

Under the Sustainable Economic Policy and Institutional Reform Support Program (SEPIRS) implemented by Bearing Point, USAID is providing support to the Transitional Islamic State of



Afghanistan (TISA) working to formulate and implement economic governance measures. The objective is the sustainable financing of public services and enhanced levels of private investment. USAID aims to strengthen government budgeting, revenue generation (e.g., customs), monetary management, private sector-related legal and regulatory frameworks, as well as to promote private enterprises.

For more information, please contact:

Lori Bittner
Bearing Point
1660 International Drive, McLean, VA 22102
Tel: 703-747-7558 Fax: 703-747-8514

Teresa Mastrangelo
Director, Business Development
Emerging Markets Group
1001 G Street NW, Washington, DC 20001-4549
Tel: 202-572-7000 Fax: 202-572-7001

Democracy and Governance

USAID is funding programs that enhance the nascent government's credibility and provide it with the tools and technical assistance to govern effectively. The main goal of the program is to support the Bonn Process (the Constitutional Loya Jirga; Human Rights; Judicial Commissions; September 2004 elections), and a free and independent media. USAID awarded a contract to Management Systems International (MSI) to promote democracy and governance in Afghanistan.

For more information, please contact:

Bonnie Daniel
Management Systems International
600 Water Street SW, Washington, DC 20024
Tel: 202-484-7170 Fax: 202-488-0754

Infrastructure

The Louis Berger Group is providing engineering, design, construction management and other services to implement USAID's Rehabilitation of Economic Facilities and Service (REFS) Program. Under this contract, Afghanistan's major and rural roads are being reconstructed to improve economic growth, security, and political integration along the corridor linking Afghanistan's three largest cities: Kabul, Kandahar and Herat. The REFS program is also rehabilitating irrigation systems, dams, power generation and schools and clinics.

For more information, please contact:

Tom Nicastro
The Louis Berger Group, Inc.
2300 N Street NW, Washington, DC 20037
Tel: 202-912-0200 Fax: 202-293-0787

Other infrastructure Implementing Partners Include:

Rehabilitating Schools and Clinics
CHF International



Email: mailbox@chfhq.org
Tel: (301) 587-4700 Fax: (301) 587-7315
CHF International Headquarters
8601 Georgia Avenue, Suite 800, Silver Spring, MD 20910 USA

Shelter for Life, Inc.
Tel: 920-426-1207 Toll Free: 1-888-426-7979 Fax: 920-426-4321
E-mail: contact-us@shelter.org
Shelter For Life
P.O. Box 1306, Oshkosh, WI USA 54903-1306

UNOPS
<http://www.unops.org/UNOPS/Procurement/HowToWorkWithUs/>

Secondary Roads

UNOPS
<http://www.unops.org/UNOPS/Procurement/HowToWorkWithUs/>

Urban Water Distribution and Sanitation

CDM Constructors, Inc.
One Cambridge Place, 50 Hampshire Street, Cambridge, Massachusetts 02139
Tel: (617) 452-6000 Fax: (617) 452-8000

Provincial Reconstruction Teams—Quick Impact Projects

The International Office of Migration (IOM) and UNOPS are USAID's contractors for Quick Impact Projects (QIPs). QIPs are small scale, mainly infrastructure, projects that either compliment USAID's larger national programs or meet the needs of local communities that national programs may overlook.

International Organization for Migration (IOM)
Regional Representative for Central Asia
17 Route des Morillons, CH-1211 Geneva 19, Switzerland
Tel: +41-22-7179111 Fax: 41-22-7986150
Email: info@iom.int Internet: <http://www.iom.int>

UNOPS
<http://www.unops.org/UNOPS/Procurement/HowToWorkWithUs/>



Overview of the Procurement Unit of the Afghanistan Reconstruction and Development Services

The Procurement Unit (PU) of the GoA handles procurement for the Government for most World Bank financed projects, and for donors which have selected to use the PU's services. The PU assists line ministries with tenders, evaluations, negotiations and contracting, and provides advice on a range of procurement issues. The PU is supervised by the Minister of Reconstruction through the Afghanistan Reconstruction and Development Services (ARDS). All procurement is carried out according to the procedures of the respective donor, e.g. the World Bank, the EU, and the Asian Development Bank etc. In some cases, however, procurement may be carried out directly by the relevant line ministry, where they have the capacity to handle such procurement.

Bidding Opportunities / Publication of Notices: All notices of international procurement funded by the World Bank are published on-line:

- World Bank's Development Gateway (www.developmentgateway.org)
- United Nations Development Business (www.devbusiness.com)
- Afghanistan Aid Coordination Authority (www.afghanaca.com)
- Afghanistan Reconstruction & Development Services (www.eafghanistan.gov.af)

Firms or individuals can visit these websites and register to receive official notices on specific opportunities for Afghanistan.

The PU also copies all their procurement notices to registered foreign trade departments and to all foreign embassies located in Kabul. Firms who have already registered with the PU also receive such announcements via email.

*** Please note that the PU does not handle "all" donor funded procurement, so there is no guarantee that firms registering with the PU will be considered or informed of all suitable opportunities.**

How to Register: Firms or individuals are advised to register with the PU by completing the form attached below. This will enable the PU to send tender notice information on specific categories of supply direct by email and will also ensure that firms are considered for other limited tenders. The form should be downloaded from the button below and after filling attach it back via website.

Contact Information: The Procurement Unit currently lacks fixed telephone and telex connections. Faxes may be sent via New York at **1-206-600-5003** but are converted to an email attachment for forwarding to the PU. However, the main contact with the PU is done via email at ards.procurement@ards.org.af. The PU is currently located at:

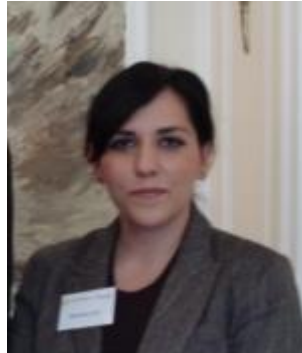
Ministry of Economy
5th Floor
Malik Asghar Square
Kabul, Afghanistan

For more information please visit the Afghanistan Government's procurement page at:
www.eafghanistan.gov.af OR www.afghanistangov.org/aaca/procurement/Index.html



The Embassy of Afghanistan

Economic, Trade & Investment Department Profiles



**Khaleda Atta
Commercial Attaché**

Khaleda Atta has an M.A. in International Policy Studies with a specialization in International Trade & Development from the Monterey Institute of International Studies in Monterey, CA. and a B.A. in Communication with a Media/Public Relations emphasis from University of the Pacific. Before joining the Embassy, she spent two years as a Graduate Research Assistant at the Center for Nonproliferation Studies, focusing research on Middle East nuclear and missile technologies. She then completed an internship at the U.S. Department of Commerce in the Afghanistan & Iraq Investment and Reconstruction Task Forces. She has also served as the President of the Society of Afghan Professionals (SAP). She is a Board Member for many humanitarian and civic organizations including SAP and The Children of War and has been writing for afghanmagazine.com since 1997. She is the 2003 winner of the Most Active Afghan Youth award of the Inter-Afghan-Youth-Summit at Stanford University. Languages include English, Dari, Arabic & Spanish.



Murtaza Bahrami
Trade & Investment Officer

Murtaza Bahrami graduated from Kabul University's Faculty of Economics and completed his B.A. degree in Economics in 2001.

Since then, he has served several governmental offices including the Ministry of Finance from 2002 to 2005, as Taxpayer Compliance Officer and later as National Consultant, and also has worked with the Ministry of Counter Narcotics as Deputy Director for the Counter Narcotics Trust Fund in 2006. After leaving the Afghan public sector, he joined the Economic Section of the United States Embassy in Kabul where he provided vital services to attract the interest of US investors towards Afghanistan's development. He currently serves the Embassy of Afghanistan and Ministry of Commerce & Industry as Trade & Investment Officer for the Economic, Trade & Investment Department of the Embassy.

Murtaza Bahrami has received many appreciation and recommendation letters from the governments of Afghanistan and United States. He currently resides in Washington, D.C. Languages include Dari, Pashto and English.